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*Setting the Standard in Health Care Excellence*

January 24, 2023

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, CA 93009

**Subject:**

**Approval of, and Authorization for the Purchasing Agent or Designee to Execute, Sales Order OPT-0460122 with Cerner Corporation (Cerner); Ratification of the Purchasing Agent's Approval of Sales Order OPT-0457596 with Cerner, for a Total Cost of \$257,520.**

**Recommendations:**

1. Approval of, and authorization for the Purchasing Agent or designee to sign, Sales Order OPT-0460122 (Exhibit 1) with Cerner Corporation (Cerner) to provide Premiere Pass Cerner training for informatics staff. Sales Order OPT-0460122 will cover a 17-month period commencing on February 1, 2023, for a total cost of \$111,280.
2. Ratification of the Purchasing Agent's approval of Sales Order OPT-0457596 (Exhibit 2) with Cerner to provide the necessary subscription services for Eligible Provider Quality Reporting (EPQR). This sales order is effective January 1, 2023 through June 30, 2024 for a total cost of \$146,240.

**Reason for Ratification:**

On December 7, 2021, your Board approved Cerner Sales Order OPT-0300965 providing a subscription for EPQR for calendar year 2022. This sales order expired in December 2022. In order to avoid a lapse in coverage, the Purchasing Agent authorized Cerner to provide a new EPQR subscription effective January 1, 2023 pending your Board's approval of Sales Order OPT-0457596.

**Fiscal Impact:**

Mandatory:	No
Source of Funding:	VCMC Operating Revenues
Funding Match Required:	No
Impact on Other Departments	N/A

**Summary of Annual Revenues and Costs Under these Agreements:**

	<u>FY 2022-23</u>	<u>FY 2023-24</u>
Revenue:	\$159,544	\$97,976
Direct Cost:	\$159,544	\$97,976
Indirect Cost:	\$0	\$0
Net County Cost	\$0	\$0

**Current Fiscal Year Budget Projections:**

Current FY 2022-23 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated (Savings/Deficit)
Expenditures	\$597,277,305	\$597,277,305	\$597,277,305	\$0
Revenue	\$597,588,755	\$597,588,755	\$597,588,755	\$0
Operational Income/(Loss)	\$311,450	\$311,450	\$311,450	\$0

Adopted Budget includes sufficient Revenues and Expenditures.

The operational income includes "Operating Transfers In" that is primarily attributed to County contributions.

**Discussion:**

**Sales Order OPT-0460122:** On December 7, 2021, your Board approved Cerner Sales Order OPT-0298208 providing Premiere Pass Cerner training courses for informatics staff. Cerner will continue to provide unlimited classes and references for training 13 staff members from February 1, 2023 through June 30, 2024 at a total cost of \$111,280.

**Sales Order OPT-0457596:** On December 7, 2021, your Board approved Cerner Sales Order OPT-0300965 providing a subscription for EPQR for calendar year 2022. Sales order OPT-0457596 provides the same subscription for January 1, 2023 through June 30, 2024 at a total cost of \$146,240.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, IT Services and General Services Agency Procurement Services. If you have any questions regarding these recommendations, please contact Bach Nguyen, HCA Chief Information Officer, at 805-652-5762.



Barry L. Zimmerman  
Health Care Agency Director

Exhibit 1 - Cerner Sales Order No. OPT-0460122

Exhibit 2 - Cerner Sales Order No. OPT-0457596