

Setting the Standard in Health Care Excellence

January 24, 2023

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, CA 93009

### **SUBJECT**

**Approval of, and Authorization for the Purchasing Agent or Designee to Sign, a Contract with Maxim Healthcare Services Holdings, Inc. Doing Business As Maxim Healthcare Staffing Services, Inc., for Temporary Staffing Services, Setting the Not-to-Exceed Amount at \$600,000 per Fiscal Year, Effective February 1, 2023 through June 30, 2024.**

### **RECOMMENDATION**

That your Board approve, and authorize the Purchasing Agent or designee to sign, a contract for temporary staffing with Maxim Healthcare Services Holdings, Inc. doing business as Maxim Healthcare Staffing Services, Inc. (Maxim), setting the not-to-exceed amount at \$600,000 per fiscal year, for the period February 1, 2023 through June 30, 2024.

### **FISCAL IMPACT**

Mandatory:	No
Source of Funding:	VCMC Operating Revenues/Collections/General Fund/Premium Revenue
Funding Match Required:	None
Impact on Other Departments:	NA

Summary of Annual Revenues and Costs under this agreement:

	<u>FY 2022-23</u>	<u>FY 2023-24</u>
REVENUE:	\$600,000	\$600,000
DIRECT COSTS:	\$600,000	\$600,000
INDIRECT COSTS:	Minor	Minor
Net Revenue <cost>	\$0	\$0

**Current Year Fiscal Budget**

Sufficient revenue and appropriations are included in the FY 2022-23 adopted budget. The operational income includes "Operating Transfers In" that are primarily attributed to County contribution.

**Current Year Fiscal Budget**

<b>Current FY 2022-23 Budget Projections for Ventura County Medical Center #3300</b>				
	<b>Adopted Budget</b>	<b>Adjusted Budget</b>	<b>Projected Actual</b>	<b>Estimated Savings/(Deficit)</b>
Expenditures	\$597,277,305	\$597,277,305	\$597,277,305	\$0
Revenue	\$597,588,755	\$597,588,755	\$597,588,755	\$0
Operational Income/(Loss)	\$311,450	\$311,450	\$311,450	\$0

<b>Current FY 2022-2023 Budget Projection for HCA – Public Health, Division 3100</b>				
	<b>Adopted Budget</b>	<b>Adjusted Budget</b>	<b>Projected Actuals</b>	<b>Estimated Savings (Deficit)</b>
Appropriations	\$ 51,808,618	\$ 63,711,422	\$ 63,711,422	-0-
Revenue	\$ 48,683,771	\$ 58,317,096	\$ 58,317,096	-0-
Net Cost	\$ 3,124,847	\$ 5,394,326	\$ 5,394,326	-0-

<b>Current FY 2022-2023 Budget Projection for HCA – Children’s Medical Services, Division 3140</b>				
	<b>Adopted Budget</b>	<b>Adjusted Budget</b>	<b>Projected Actuals</b>	<b>Estimated Savings (Deficit)</b>
Appropriations	\$ 15,567,256	\$ 15,786,233	\$ 15,230,329	555,904
Revenue	\$ 12,701,955	\$ 12,701,955	\$ 11,733,159	(968,796)
Net Cost	\$ 2,865,301	\$ 3,084,278	\$ 3,497,170	(412,892)

**DISCUSSION**

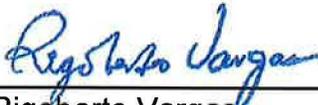
Maxim has been providing temporary staffing services for the HCA since 2003. In the past several years Maxim has provided temporary staff to support the County COVID-19 hotline and other COVID-19 support positions. The contract before your Board contains negotiated rates for positions specific to the needs of HCA’s Public Health and Ambulatory Care Clinics, and will replace the current contract.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-  
Controller's Office, and General Services Agency Procurement Services. If you have any  
questions regarding this item, please call Theresa Cho, M.D., Chief Executive Officer,  
Ambulatory Care, at 805-339-1192, or Rigoberto Vargas at (805) 981-5101.



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Theresa Cho, M.D.  
Chief Executive Officer, Ambulatory Care



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Rigoberto Vargas  
Public Health Director



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Barry L. Zimmerman  
Health Care Agency Director

**Exhibits**

Exhibit 1 - Maxim Healthcare Services Holdings, Inc. dba Maxim Healthcare Staffing  
Services, Inc. - Contract