

July 26, 2022

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, CA 93009

**Subject:**

**Approval of, and Authorization for the Health Care Agency Director or Designee to Sign, a Memorandum of Understanding with the Ventura County Medi-Cal Care Commission, a Public Entity Doing Business as Gold Coast Health Plan, for the Incentive Payment Program Component of California Advancing and Innovating Medi-Cal (CalAIM), Effective January 1, 2022, Through December 31, 2022.**

**Recommendations:**

That your Board approve, and authorize the Health Care Agency (HCA) director or designee to sign, the attached memorandum of understanding with the Ventura County Medi-Cal Care Commission, a public entity doing business as Gold Coast Health Plan (GCHP), for the Incentive Payment Program (IPP) Component of California Advancing and Innovating Medi-Cal (CalAIM), effective January 1, 2022, through December 31, 2022, and ratify HCA's provision of services under the terms of the memorandum of understanding in anticipation of your Board's approval.

**Reason for Ratification:**

IPP-funded infrastructure development and capacity building activities were initiated in January to support the rapid launch of CalAIM while the final measure set and plan were approved at the State level after the beginning of the term of this agreement. Additional time was required to develop the detailed activities, measurement criteria, and MOU between program teams at GCHP and HCA.

**Fiscal Impact:**

Mandatory:	No
Source of Funding:	Gold Coast Health Plan
Funding Match Required:	No
Impact on Other Departments	N/A

**Summary of Annual Revenues and Costs Under this Agreement:**

	<u>FY 2022-2023</u>	<u>FY 2023-2024</u>
Revenue:	\$3,890,357	\$0
Direct Cost:	\$2,495,334	\$0
Indirect Cost:	\$0	\$0
Net County Cost	(\$1,395,023)	\$0

**Current Fiscal Year Budget Projections:**

<b>Current FY 2022-23 Budget Projections for Ventura County Medical Center #3300</b>				
	<b>Adopted Budget</b>	<b>Adjusted Budget</b>	<b>Projected Actual</b>	<b>Estimated Savings/(Deficit)</b>
Expenditures	\$597,277,305	\$597,277,305	\$597,277,305	\$0
Revenue	\$597,588,755	\$597,588,755	\$597,588,755	\$0
Operational Income/(Loss)	\$311,450	\$311,450	\$311,450	\$0

\*The operational income includes “Operating Transfers In” that is primarily attributed to County contributions.

**Discussion:**

CalAIM envisions broad-based delivery system, program, and payment reform across the Medi-Cal program.

Core components of CalAIM, Enhanced Care Management (ECM) and Community Supports (CS), were launched on January 1, 2022, and are currently serving our highest utilizing, highest need patients. All CalAIM program initiatives are managed and administered through the local Medi-Cal managed care plan (MCP) which is Gold Coast Health Plan (GCHP) for Ventura County. GCHP is responsible to contract with a network to provide all CalAIM eligible services to its Medi-Cal beneficiaries, and the County has built and continues to build upon existing capacity and expertise to be the core of that network.

Supplementary to ECM and CS in CalAIM, the California Department of Health Care Services (DHCS) has created an Incentive Payment Program (IPP) to support investments in program design and infrastructure development, information technology and data exchange, and provider capacity. GCHP will receive IPP funding through FY 2023-24. The IPP is intended to complement and expand ECM and CS in the following ways:

- Build appropriate and sustainable capacity;
- Drive MCP investment in necessary delivery system infrastructure;
- Bridge current silos across physical and behavioral health care service delivery;
- Reduce health disparities and promote health equity;
- Achieve improvements in quality performance; and
- Incentivize MCP take-up of CS.

These goals have been expressed with greater detail and with specific metrics, priority areas, CalAIM objectives activities and incentive payment amounts in the attached Memorandum of Understanding for IPP (Exhibit 1). These metrics cover the performance period from January 1, 2022, through December 31, 2022, and in this initial reporting period focus on process and reporting metrics tied to launching CalAIM. In future reporting periods, metrics will shift more towards demonstrating year over year improvement in performance including metrics tied to health outcomes. The County aims to achieve all of the stated goals to receive the full amount of funding made available. Because of the history of the WPC program, HCA is well-versed in achieving incentive payment metrics.

Incentives goals, metrics, and projected payments for future performance periods will be brought back to your Board through amendments to this MOU as plans are approved by DHCS.

This letter has been reviewed by the County Executive Office, County Counsel, and Auditor-Controller's Office. If you have any questions regarding this item, please call Barry Zimmerman, HCA Director at (805) 677-5272.



Theresa Cho, MD  
CEO, Ambulatory Care



Barry L. Zimmerman  
Health Care Agency Director

**Exhibit 1:**

Memorandum of Understanding between County of Ventura and Gold Coast Health Plan for Services Related to CalAIM Incentive Payment Program