

Setting the Standard in Health Care Excellence

July 26, 2022

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT

Approval of, and Authorization for the Health Care Agency Director or Designee to Sign, Amendment No. 1 to Contract No. HCA-ECG-FMV2022 with Executive Consulting Group, LLC dba ECG Management Consultants, for Consulting Services, Increasing the Not-to-Exceed Amount for Calendar Year 2022 from \$230,000 to \$440,000.

RECOMMENDATION

Approval of, and authorization for the Health Care Agency (HCA) Director or designee to sign, amendment No. 1 to contract No. HCA-ECG-FMV2022 (Exhibit 1) with Executive Consulting Group, LLC dba ECG Management Consultants (ECG), for consulting services, increasing the not-to-exceed amount for calendar year 2022 from \$230,000 to \$440,000, and ratify HCA's authorization of the vendor to continue to provide services in anticipation of your Board's approval.

REASON FOR RATIFICATION

HCA authorized ECG to provide services under the terms of the amendment in anticipation of your Board's approval.

FISCAL IMPACT

Mandatory: No
Source of Funding: VCMC Operating Revenues/Collections
Funding Match Required: None
Impact on Other Departments: NA
Summary of Annual Revenues and Costs under this agreement:

	<u>Calendar Year 2022</u>	<u>Calendar Year 2023</u>
REVENUE:	\$210,000	\$0
DIRECT COSTS:	\$210,000	\$0
INDIRECT COSTS:	Minor	Minor
Net Revenue <cost>	\$0	\$0

Amounts shown in the Summary of Annual Revenue and Costs by calendar year are estimates for ECG based on services being provided for fair market value (FMV) consulting services through contract HCA-ECG-FMV2022 (Exhibit 1) beginning January 1, 2022.

Current Year Fiscal Budget

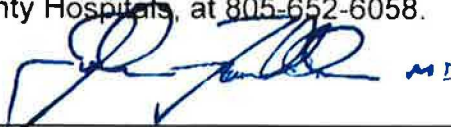
Current FY 2022-23 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$597,277,305	\$597,277,305	\$597,277,305	\$0
Revenue	\$597,588,755	\$597,588,755	\$597,588,755	\$0
Operational Income/(Loss)	\$311,450	\$311,450	\$311,450	\$0

Sufficient revenue and appropriations are included in the FY 22-23 adopted budget. The operational income includes "Operating Transfers In" that are primarily attributed to County contribution.

DISCUSSION

ECG continues to provide support services for physician contracts through FMV assessments. These assessments allow HCA to ensure contracts negotiated with the provider groups are within the FMV range. ECG continues to support HCA's efforts to improve its physician contracts and comply with regulatory requirements.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, and General Services Agency Procurement Services. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.



John Fankhauser, M.D.
Chief Executive Officer, County Hospitals



Barry L. Zimmerman
Health Care Agency Director

EXHIBIT

Exhibit 1 - Executive Consulting Group, LLC dba ECG Management Consultants -
Amendment 1 to Contract No. HCA-ECG-FMV2022