

July 26, 2022

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT

Approval of, and Authorization for the Purchasing Agent or Designee to Sign, a Supplemental Nurse Staffing Agreement with XPRT Staffing, Inc., for Temporary Nursing Staffing Services; Authorization for the Purchasing Agent or Designee to Increase or Decrease the Individual Contract Amounts for Specified Nurse Registries as Needed, Provided that the Aggregate Amount Paid for Temporary Nurse Staffing Services Does Not Exceed \$5,700,000 in FY 2022-23.

RECOMMENDATIONS

1. That your Board approve, and authorize the Purchasing Agent or designee to sign, a supplemental nurse staffing agreement with XPRT Staffing, Inc. (XPRT) (Exhibit 1) for temporary nursing staffing services.
2. That your Board authorize the Purchasing Agent or designee to increase or decrease the individual contract amounts for the specified nurse registries as needed, provided that the aggregate amount paid for temporary nurse services does not exceed \$5,700,000 for FY 2022-23 (Table 1). There is no fiscal change with this recommendation.

FISCAL IMPACT

There is no fiscal impact with this item.


Table 1: Nurse Registry Services – Funding Pool – FY2022-23

Registry	FY 2021-2022 EXPENDITURES	FY 2022-2023 BUDGET AMOUNT	FY 2022-2023 ENCUMBRANCE	FY 2022-2023 INCREASE or <DECREASE>	FY 2022-2023 TOTAL ENCUMBRANCE
Budget Unit 3300					
AB Staffing Solutions, LLC	\$50,000	\$0	\$0	\$175,000	\$175,000
AMN Healthcare, Inc.	\$0	\$0	\$0	\$0	\$0
Aya Healthcare, Inc.	\$5,825,000	\$5,700,000	\$0	\$2,225,000	\$2,225,000
Huffmaster Crisis Response Inc. dba BlueForce Healthcare Staffing	\$0	\$0	\$0	\$2,000,000	\$2,000,000
Cross Country Staffing, Inc. dba Cross Country Healthcare Services	\$0	\$0	\$0	\$150,000	\$150,000
Medical Solutions, LLC	\$1,750,000	\$0	\$0	\$1,000,000	\$1,000,000
MLee Healthcare Staffing and Recruiting Inc. dba McCall and Lee, LLC	\$0	\$0	\$0	\$50,000	\$50,000
TheKey of California, LLC	\$25,000	\$0	\$0	\$75,000	\$75,000
XPRT Staffing, Inc.	\$0	\$0	\$0	\$25,000	\$25,000
Total	\$7,650,000	\$5,700,000	\$0	\$5,700,000	\$5,700,000

DISCUSSION

XPRT has been providing temporary radiology staffing services to the Health Care Agency for several years. XPRT is very active with supporting the nursing needs in Los Angeles County and other local hospitals. The contract before your Board will add XPRT to available contractors providing temporary nurse staffing services.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, and General Services Agency Procurement Services. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.


John Fankhauser, M.D.
Chief Executive Officer, County Hospitals


Barry L. Zimmerman
Health Care Agency Director

EXHIBIT

Exhibit 1 – XPRT Staffing, Inc. Supplemental Nurse Staffing Agreement