



Setting the Standard in Health Care Excellence

September 14, 2021

Board of Supervisors County of Ventura 800 South Victoria Avenue Ventura, CA 93009

### Subject:

Approval of, and Authorization for the Purchasing Agent or Designee to Execute, Amendment No. 10 to the Business Agreement with Cerner Corporation, Reducing Payments for Remote Hosted Option Services, Changing Service Renewal Fees, and Providing Software System Upgrades, Effective October 1, 2021, Totaling \$17,400.

### Recommendation:

Approval of, and Authorization for the Purchasing Agent or Designee to execute, Amendment No. 10 to the business agreement with Cerner Corporation (Cerner), reducing payments for remote hosted option services, changing service renewal fees, and providing software system upgrades, effective October 1, 2021, totaling \$17,400.

Fiscal Impact:<br/>Mandatory:NoSource of Funding:VCMC Operating Revenues/CollectionsFunding Match Required:NoImpact on Other DepartmentsN/A

## Summary of Annual Revenues and Costs Under this Agreement:

|                 | FY 2021-22 | FY 2022-23 |
|-----------------|------------|------------|
| Revenue:        | \$17,400   | \$0        |
| Direct Cost:    | \$17,400   | \$0        |
| Indirect Cost:  | \$0        | \$0        |
| Net County Cost | \$0        | \$0        |

| Current FY 2021-22 Budget Projections for Ventura County Medical Center #3300 |                |                 |                  |                                |  |
|---|----------------|-----------------|------------------|--------------------------------|--|
|   | Adopted Budget | Adjusted Budget | Projected Actual | Estimated<br>(Savings/Deficit) |  |
| Expenditures  | \$545,425,059  | \$545,425,059   | \$545,425,059    | \$0                            |  |
| Revenue   | \$545,674,943  | \$545,674,943   | \$545,674,943    | \$0                            |  |
| Operational<br>Income/(Loss)  | \$249,884      | \$249,884       | \$249,884        | \$0                            |  |

# **Current Fiscal Year Budget Projections:**

Adopted Budget includes sufficient Revenues and Expenditures.

The operational income includes "Operating Transfers In" that is primarily attributed to County contributions.

## **Discussion**

P2Sentinel is the solution Cerner offers as a system auditing tool, which is used by the Health Care Agency (HCA) compliance and security teams to monitor and measure electronic health record security compliance. The current version of P2Sentinel will no longer be supported after December 31, 2021, therefore an upgrade is being requested for your Board's approval. There is a one time-fee of \$17,400, payable on the effective date of October 1, 2021, for the P2Sentinel environment upgrade.

To accommodate the upgrade, the proposed amendment (Sales Order OPT-0284674) (Exhibit 1) deletes line items in the Cerner business agreement pertaining to P2Sentinel support services, licensed software and sublicensed software, and reduces the payment for remote hosted option support services, while continuing shared computing services and software support for P2Sentinel. The amendment also adjusts the quarterly renewal fee applicable to other Cerner services, but the aggregate amount of fees is unchanged.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, IT Services and General Services Agency Procurement Services. If you have any questions regarding these recommendations, please contact Bach Nguyen, HCA Chief Information Officer, at 805-652-5762.

Barry LIZimmerman Health Care Agency Director

Exhibit 1– Amendment No.10 to Cerner Business Agreement (Sales Order OPT-0284674)