

March 12, 2019

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93003

Subject:

Approval of the First Amendment to the Hosted Software Subscription Agreement for Clinical Documentation Improvements with Huron Consulting Services LLC, Extending the Agreement Term and Adding Additional Software.

Recommendation:

That your Board approve, and authorize the Purchasing Agent or designee to sign, the attached first amendment to the Hosted Software Subscription Agreement for clinical documentation improvements (CDI) with Huron Consulting Services LLC (Huron), extending the agreement term and adding additional software, effective March 12, 2019.

VCMC Fiscal Impact:

There is no fiscal impact associated with this item because the cost of the software subscriptions is included in the contract with Huron approved by your Board on March 27, 2018.

Discussion:

On May 15, 2018 your Board approved three hosted software subscription agreements with Huron, including one for CDI. Within the CDI program Huron is performing the following activities in collaboration with Health Care Agency personnel: CDI program planning focused on the development of a high-level work plan to guide the program, inclusive of key tasks, resources, dependencies, assignments, and timeframes, staffing analysis to determine required staff for in-scope payors and plan for hiring of additional staff if necessary, CDI program implementation which includes CDI training and mentoring for a clinical documentation specialist, health information management coders, patient care team, and clinical staff, and medical staff education through multiple venues. A CDI database, supported by the attached software subscription agreement, will be implemented for monitoring and support of clinical documentation reviews.

The amendment before your Board will add the TruCode Encoder. The TruCode Encoder automatically presents critical coding information for coders precisely when and where they need it, all within a single encoding screen. Coders balance accuracy with productivity by using TruCode's streamlined coding workflow and renowned research pane. This will assist with eliminating coding mistakes, resulting in fewer denied claims.

This amendment will also extend the agreement through December 31, 2019. Thereafter, the agreement will automatically renew for up to two (2) additional one (1) year terms, unless either party gives notice of its intent not to renew at least ninety (90) days prior to the renewal date.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office and General Services Agency Procurement Services. If you have any questions regarding these recommendations, please contact Terry Closson, Revenue Cycle Director, at 648-9554.



Kim Milstien
CEO, County Hospitals

Karla Valle
Health Care Agency Chief Financial Officer

William T. Foley
Health Care Agency Director

Attachment:
Exhibit 1 - Huron Hosted Software Subscription Agreement - CDI - Amendment 1