

September 26, 2023

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, California 93009

**Subject: Approval of, and Authorization for the Health Care Agency (HCA) Director or Designee to Sign, The Second Amendment to the Agreement with Coastal Vascular Center, P.C., for Vascular Surgery Medical Director and Attending Physicians Services, Making Non-Substantive Changes to the Agreement, Effective July 1, 2023; Ratification of HCA's Authorization for Contractor to Provide Services Under a Modified Payment Structure in Anticipation of Your Board's Approval of This Amendment.**

**Recommendations:**

1. That your Board approve, and authorize the Health Care Agency (HCA) Director or designee to sign, the second amendment to the agreement with Coastal Vascular Center, P.C., for Vascular Surgery Medical Director and Attending Physicians services, making non-substantive changes to the agreement, effective July 1, 2023.
2. Ratify HCA's authorization of contractor to provide medical director services under a modified payment structure, effective July 1, 2023, in anticipation of your Board's approval of this amendment.

**Reason for Ratification:** We were delayed in bringing this amendment to your Board due to the additional time required to complete negotiations with the physicians on the payment structure.

**Fiscal Impact:**

Mandatory:	No
Source of Funding:	VCMC Operating Revenues/Collections
Funding Match Required:	None
Impact on Other Departments:	N/A

Summary of Annual Revenues and Costs under this agreement.

	<u>FY 2023-24</u>	<u>FY 2024-25</u>
REVENUE:	\$0	\$453,500
DIRECT COSTS:	\$0	\$453,500
INDIRECT COSTS:	Minor	Minor
Net revenue <cost>	\$0	\$0

<b>Current FY 2023-24 Budget Projections for Ventura County Medical Center #3300</b>				
	<b>Adopted Budget</b>	<b>Adjusted Budget</b>	<b>Projected Actual</b>	<b>Estimated Savings/ (Deficit)</b>
Expenditures	\$673,790,899	\$673,790,899	\$673,790,899	\$0
Revenue	\$665,452,626	\$665,452,626	\$665,452,626	\$0
Operational Income/(Loss)	(\$8,338,273)	(\$8,338,273)	(\$8,338,273)	\$0

\*The operational income includes "Operating Transfers In" that is primarily attributed to County contributions.

**Table 1 below summarizes the net financial impacts of the VCMC contract:**

Provider	Eff. Date	Current Contract Annual Maximum	Proposed Contract Annual Maximum	FY 23-24 Inc/<Decr>	FY 24-25 Inc/<Decr>
Coastal Vascular Center, P.C.	07/01/23	\$454,600	\$454,600	\$0	\$0
Coastal Vascular Center, P.C.	07/01/24	\$453,500	\$453,500	\$0	\$453,500
Total				\$0	\$453,500

**Discussion:**

The proposed amendment before your Board is for Coastal Vascular Center, P.C., a California Professional Corporation formed by Kevin Major, M.D. and Gregory Albaugh, D.O. Drs. Major and Albaugh have been providing on-call vascular surgery services at Ventura County Medical Center (VCMC) since 2012.

This Second Amendment modifies the current Vascular Surgery Medical Director compensation from a \$1,000 monthly stipend to an hourly rate of \$150 per hour for up to 80 hours per fiscal year. This modification is budget neutral, as there is no change to the maximum compensation for this service.

This letter has been reviewed by County Counsel, the Auditor-Controller's Office, and the County Executive Office. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.

  
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JOHN FANKHAUSER, M.D.  
Chief Executive Officer, County Hospitals  
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BARRY ZIMMERMAN  
Health Care Agency Director

Attachment:

Exhibit 1 – Second Amendment to Agreement with Coastal Vascular Center, P.C. for Vascular Surgery Medical Director and Attending Physicians, Vascular Surgery Services.