

Setting the Standard in Health Care Excellence

October 29, 2024

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT:

Ratification and Approval of, and Authorization for the County of Ventura Purchasing Agent or Designee to Sign, Amendment No. 36 to Contract No. 2463 with Hooper, Lundy & Bookman, P.C. for Healthcare Administration Legal Consultation Services, Extending the Term of the Contract Through June 30, 2025, and Increasing the Amount by \$5,704 From \$294,296 to \$300,000, Effective July 1, 2024; Approval of, and Authorization for the Purchasing Agent or Designee to Make Limited Contract Modifications and Extend the Terms of the Agreement, to Include Accepting Rate Increases Up to Fifteen Percent (15%); Approval of, and Authorization for the Purchasing Agent or Designee to Issue Purchase Orders Hereunder for Any Departments Within the Health Care Agency; and Approval of, and Authorization for the Purchasing Agent or Designee to Increase or Decrease the Purchase Order Amounts as Needed Among Any Departments Within the Health Care Agency, as Long as the Amount Does Not Exceed \$300,000.

RECOMMENDATIONS

1. That your Board approve, and authorize the Purchasing Agent or designee to sign, amendment No. 36 to contract No. 2463 with Hooper, Lundy & Bookman, P.C., (Hooper Lundy) for healthcare administration legal consultation services, extending the term of the contract through June 30, 2025, increasing the not-to-exceed amount by \$5,704 from \$294,296 to \$300,000 for FY2024-25, and authorize the revision of the rate sheet throughout the year as provided by Hooper Lundy.
2. That your Board authorize the Purchasing Agent to sign future amendments extending the term of the agreement, including updated rates up to a 15% increase and authorize the Purchasing Agent or designee to approve modifications to (a)

decrease the amount of the agreement, (b) make contractual budget modifications that do not increase the amount of the agreement (c) approve modifications to the provider service rates that do not exceed 15% of the rates stated in the agreement and which do not increase the amount of the agreement, and (d) make corrections, clarifications, administrative and budgetary changes, business entity name changes from mergers and acquisitions, excluding Taxpayer ID Number, scheduling, and technical changes to the agreement, when the changes are consistent with the original purpose of the agreement and do not result in additional costs to the County, subject to County Counsel review and approval.

3. That your Board authorize the Purchasing Agent or designee to issue purchase orders for legal consultation services with Hooper Lundy for any departments within the Health Care Agency (HCA).

4. That your Board authorize the Purchasing Agent or designee, upon request of the HCA Director or designee, to increase or decrease the purchase order amounts as needed, provided that the aggregate amount paid for legal consultation services in in FY2024-25 does not exceed \$300,000.

5. That your Board ratify HCA's authorization of Hooper Lundy to provide services under the term of the amendment, effective July 1, 2024.

REASON FOR RATIFICATION

HCA has been delayed in bringing the Hooper, Lundy & Bookman, P.C. amendment to your Board due to the additional time required to complete negotiations with the contractor on the payment structure.

FISCAL IMPACT

Mandatory:	No
Source of Funding:	VCMC Operating Revenues/Collections/General Fund/Premium Revenue
Funding Match Required:	None
Impact on Other Departments:	VC Public Health EMS, VC Health Care Plan

Summary of Annual Revenues and Costs under this agreement:

	<u>FY 2024-25</u>	<u>FY 2025-26</u>
REVENUE:	\$300,000	\$300,000
DIRECT COSTS:	\$300,000	\$300,000
INDIRECT COSTS:	Minor	Minor
Net Revenue <cost>	\$0	\$0

Current Fiscal Year Budget:

Current FY 2024-25 Budget Projections for Ventura County Medical System #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$720,985,484	\$720,985,484	\$720,985,484	\$0
Revenue	\$721,404,225	\$721,404,225	\$721,404,225	\$0
Operational Income/(Loss)	\$418,741	\$418,741	\$418,741	\$0

Sufficient revenue and appropriations are included in the FY 24-25 budget. The operational income includes "Operating Transfers In" that are primarily attributed to County contribution.

Current FY 2024-25 Budget Projection for Ventura County Health Care Plan Fund E-510 Division 3390				
	Adopted Budget	Adjusted Budget	Estimate to Year-End	Estimated (Savings/Deficit)
Expenditures	\$90,583,114	\$90,583,114	\$90,583,114	\$0
Revenue	\$88,004,480	\$88,004,480	\$88,004,480	\$0
Operational Income/(Loss)	\$(2,578,634)	\$(2,578,634)	\$(2,578,634)	\$0

Sufficient revenue and appropriations are included in the FY 24-25 budget.

FY 2024-25 Current Budget for HCA Division 3090 HCA Emergency Medical Services				
	Adopted Budget	Adjusted Budget	Projected Budget	Estimated Savings/(Deficit)
Appropriations	\$6,881,371	\$7,164,205	\$7,164,205	(\$282,834)
Revenue	\$5,785,198	\$5,801,473	\$5,801,473	\$16,275
Net Cost	\$1,096,173	\$1,362,732	\$1,362,732	(\$266,559)

Sufficient revenue and appropriations are included in the FY 24-25 budget.

Table No. 1

Fund Accounting and Board Funding		
Division	FY 2023-2024 Purchase Order Amount	FY 2024-2025 Purchase Order Amount
3090	\$5,000	\$5,000
3300	\$269,296	\$275,000
3390	\$20,000	\$20,000
Total	\$294,296	\$300,000

Amounts shown in the Summary of Annual Revenue and Costs, and Table No. 1 are estimates for healthcare administration legal consultation services support for HCA with the exception of the Behavioral Health Department.

Strategic Plan Priority:

The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it is designed to meet the goal of providing access to quality healthcare required for our community to thrive.

DISCUSSION

Pursuant to Government Code Section 25502.5, approval must be secured from your Board for all services that are expected to exceed the Purchasing Agent’s authority (\$200,000 per contractor) during the fiscal year.

Hooper Lundy is a law firm that deals exclusively in health care law and provides the Health Care Agency with legal consultation and representation. HCA is requesting greater flexibility for the Purchasing Agent to extend the current contract, extend the contract in the future, negotiate and approve rates with the vendor of up to 15%, and approve, increase, or decrease purchase orders under this agreement among departments and agencies within the Health Care Agency, so long as the changes do not exceed \$300,000. This will allow departments within HCA and respond to emerging legal issues more efficiently and effectively.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, and General Services Agency Procurement Services. If you have any questions regarding this item, please call John Polich, HCA Deputy Director for Government and Regulatory Affairs, at 805-677-5140.



John Polich
HCA Deputy Director for Government and Regulatory Affairs



Theresa Cho, MD, MHA
Health Care Agency Director

EXHIBIT

Exhibit 1 – Hooper, Lundy & Bookman, P.C. Amendment No. 36 to Contract 2463