



May 21, 2024

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, California 93009

SUBJECT: Approval of, and Authorization for the County Purchasing Agent or Designee to Sign, a Contract With 22nd Century Technologies Inc., for Contract Staffing Services from May 21, 2024 to April 30, 2028, Not to Exceed Value of \$3,000,000, and a Contract With Infojini Inc., for Contract Staffing Services from May 21, 2024 to April 30, 2028, Not To Exceed Value of \$3,000,000, and a Contract With Prosum Inc., for Contract Staffing Services from May 21, 2024 to April 30, 2028, Not to Exceed Value of \$3,000,000 for the Ventura County Integrated Justice Information System (VCIJIS) Project, Approval of, and Authorization for the County Purchasing Agent, Chief Information Officer Or Designee to Increase or Decrease the Individual Contract Amounts for the Specified Contract Staffing, for the VCIJIS Project as Needed, Provided that the Aggregate Amount Paid for Services Does Not Exceed \$13,400,000 and Authorize the County Purchasing Agent, Or Designee, to Approve and Sign Limited Contract Modifications to (A) Decrease, or Increase Up to Ten Percent, the Amount of the Contract, (B) Extend the Time for Performance up to Six Months with the Not to Exceed Total Amount of \$13,400,000, and (C) Make Budget Modifications, Corrections, Clarifications and Technical Changes, When the Changes are Consistent with the Original Purpose of the Contract, Subject to CEO and County Counsel Review and Approval.

RECOMMENDATION:

1. Approval of, and Authorization for the County Purchasing Agent or Designee to Sign, a contract with 22nd Century Technologies, Inc., for contract staffing services from May 21, 2024, to April 30, 2028, not to exceed value of \$3,000,000 for the Ventura County Integrated Justice Information System (VCIJIS) Project.
2. Approval of, and Authorization for the County Purchasing Agent or Designee to Sign, a contract with Infojini Inc., for contract staffing services from May 21, 2024, to May 13, 2028, not to exceed value of \$3,000,000 for the Ventura County Integrated Justice Information System (VCIJIS) Project.

3. Approval of, and Authorization for the County Purchasing Agent or Designee to Sign, a contract with Prosum Inc., for contract staffing services from May 21, 2024, to April 30, 2028, not to exceed value of \$3,000,000 for the Ventura County Integrated Justice Information System (VCIJIS) Project.
4. Approval of, and Authorization for the County Purchasing Agent or designee to increase or decrease the individual contract amounts for the specified contract staffing service, for the VCIJIS project, as needed, provided that the aggregate amount paid for services does not exceed \$13,400,000.
5. Authorize the County Purchasing Agent, or designee, to approve and sign limited contract modifications to (a) decrease, or increase the amount of the contract, (b) extend the time for performance up to six months with the not to exceed total amount of \$13,400,000, and (c) make budget modifications, corrections, clarifications and technical changes, when the changes are consistent with the original purpose of the contract, subject to CEO and County Counsel review and approval.

FISCAL/MANDATES IMPACT:

Mandatory:	No	
Source of Funding:	VCIJIS Project	– \$13,400,000*
Funding Match Required:	No	
Impact on Other Departments:	Minimal	
Summary of Revenue and Costs:	<u>FY 2023-24</u>	<u>FY 2024-25</u>
Revenue:	\$	\$
Costs:		
Direct	\$ 800,000	\$ 3,000,000
Indirect – Department	\$	\$
Indirect – County CAP	\$	\$
Total Cost:	\$ 800,000	\$ 3,000,000
Net IT Services Cost:	\$ -0-	\$

*The total cost for all contract labor is \$13,400,000. In addition to the amounts displayed above, it is estimated that the remaining appropriations of \$9,600,000 will be realized in FY2025-2026 through

FY2027-2028.

FY 2023-24 Budget Projections for VCIJIS Project – Division 2020				
	Adopted Budget	Adjusted Budget	Projected Budget	Estimated (Savings /Deficit)
Appropriations	\$ 0	\$20,889,332	\$4,095,956	\$ 16,793,376
Revenue	\$ 0	\$ 0	\$ 187,164	\$ 187,164
Operating Gain/(Loss)	\$ 0	\$20,889,332	\$3,908,792	\$ 16,980,540

*Sufficient appropriations are available in the FY 2023-24 Budget.

STRATEGIC PLAN:

By approving these new contracts to support the upgrade of the aging VCIJIS application, we will be in alignment with the County of Ventura's Strategic Plan by ensuring that ITSD is investing in reliable and sustainable technology services and infrastructure that our Criminal Justice partners rely on to provide public services to our constituents of Ventura County.

BACKGROUND:

In January 2021, your Board approved funding to facilitate the development of the VCIJIS strategic technology roadmap through consultation with Gartner, Inc. Upon completion of the roadmap, it was presented to the County Executive Office, District Attorney's Office, Probation Agency, Public Defender's Office, Sheriff's Office, and the local Superior Court of California in June 2021. The roadmap identified strategic objectives, established priorities, and defined discrete initiatives to meet the goals of modernizing the system.

Capital expenditures associated with this project are currently estimated at \$44 million. In April 2022, your Board approved \$2.4 million from General Fund Assigned Fund Balance – Program Mitigation. At the Board of Supervisors meeting on March 14, 2023, \$20 million was appropriated from ARPA funds via CEO in support of this project. Other anticipated funding streams for this project include Proposition 172 and Revolving Credit Agreement.

In September 2022 Request for Proposal (RFP) 6104 was published for Contract Staffing for the Ventura County Integrated Justice Information System (VCIJIS) Project. Forty-Seven prospective vendors provided a response to the RFP. On April 25, 2023, your Board provided authorization for the County Purchasing Agent to sign a contract with AgreeYa Solutions for \$10,000,000 and with Zensar Technologies for \$3,400,000. The

contract with AgreeYa Solutions was negotiated and signed on April 27, 2023. Negotiations with Zensar Technologies broke down and no contract was executed with this vendor. Since contract inception we have spent \$645,105 with AgreeYa.

DISCUSSION:

The total cost allocated for all contract labor for the VCIJIS 2.0 project is \$13.4 million which was approved by your Board on April 25, 2023. This request is only seeking approval to add additional vendors to provide services to the County from the previously approved \$13.4 million. No new funding approval is being requested.

The Information Technology Services Department (ITSD) has been working with AgreeYa Solutions since April 25, 2023, as the lone provider of contract staffing services for the VCIJIS 2.0 project. It has become apparent that the County requires more than one vendor to provide contract staffing services as originally desired but was unable to achieve due to the fact that a contract was not able to be successfully negotiated with Zensar Technologies.

Having additional vendors will allow the County to obtain a higher level of customer service and draw from a larger pool of qualified candidates. Additionally, by creating a competitive environment amongst multiple vendors the County will be able to negotiate better hourly rates within the contracted ranges for each resource.

Because ITSD is seeking to contract with a number of different staffing services vendors to ensure the availability of contract staff, we are requesting flexibility for the Purchasing Agent or the Chief Information Officer to reallocate funds as needed among the vendors listed in Table 1, with an aggregate amount that does not exceed \$13,400,000.

The VCIJIS 2.0 Project Manager, the ITSD Finance Manager and the County Purchasing Agent will ensure that the combined spending amongst all four vendors does not exceed \$13,400,000.

Table 1

Vendor	Contract #	Initial Not to Exceed	Expenditures as of 4/1/2024	Balance
AgreeYa Solutions	8979	\$10,000,000	\$645,105	\$ 9,354,895
22 nd Century Technologies Inc	9314	\$ 3,000,000	\$0	\$ 3,000,000
Infojini Inc	9316	\$ 3,000,000	\$0	\$ 3,000,000
Prosum Inc	9315	\$ 3,000,000	\$0	\$ 3,000,000

There is no net financial impact to the project budget as a result of the recommendations. The not to exceed amount remains at \$13,400,000.

This item has been reviewed by the County Executive Office, Auditor-Controller's Office, General Services Agency-Procurement Services, and County Counsel.

If you have any questions regarding this item, please call Mike Kerr at (805) 654-3108.



TERRENCE THEOBALD
Chief Information Officer
Information Technology Services Department

TT/CB/TY: jp

Attachments:

Exhibit 1 – 22nd Technologies Inc Contract
Exhibit 2 – Infojini Inc, Contract
Exhibit 3 – Prosum Inc, Contract