
Setting the Standard in Health Care Excellence

June 18, 2024

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT:

Approval of the First Amendment to the Independent Provider Agreement with California Physicians' Service, also known as Blue Shield of California, Effective July 1, 2024 Through May 1, 2025.

RECOMMENDATION:

That your Board approve, and authorize the Health Care Agency (HCA) Director or designee to sign, the attached the First Amendment to the Independent Provider Agreement ("Agreement") with California Physicians' Service, also known as Blue Shield of California ("Blue Shield"), Effective July 1, 2024 Through May 1, 2025.

FISCAL IMPACT:

Mandatory:	No
Source of Funding:	N/A
Funding Match Required:	None
Impact on Other Departments:	N/A

This agreement does not change projections of revenue or cost for Blue Shield services. It is needed to update locations of service.

Current FY 2023-24 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$673,790,899	\$721,214,436	\$676,277,276	\$44,937,160
Revenue	\$665,452,626	\$682,772,959	\$672,052,975	(\$10,719,984)
Operational Income/(Loss)	(\$8,338,273)	(\$38,441,477)	(\$4,224,301)	\$34,217,176

The operational income includes "Operating Transfers In" that are primarily attributed to County contribution.

STRATEGIC PLAN PRIORITY:

The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it is designed to meet the goal of providing access to quality healthcare required for our community to thrive.

DISCUSSION:

Blue Shield is a managed health care company that offers various insurance products in the Ventura County region, including employer-sponsored and individually purchased PPO benefit plans. The County of Ventura has maintained a long-term professional services contract with Blue Shield to serve Blue Shield's PPO members. The County of Ventura and Blue Shield have agreed to extend the term of the current Agreement ten (10) months, through the period ending May 1, 2025. The extension will synchronize the renewal date of the professional services agreement with the renewal term of the hospital services agreement between the parties for the purpose of promoting effective contract management and augmenting the County's contracting leverage during renegotiations. The Amendment also provides for successive one year renewals upon mutual agreement.

This Amendment does not alter the agreed to rates for services. The portions of the agreement concerning compensation paid to HCA are exempt from disclosure under the Public Records Act (Health and Safety Code Section 1457 (c) (1)). If the Board would like further information regarding the rates, the original agreements are retained by Mike Taylor, HCA Chief Financial Officer.

This letter has been reviewed by the County Executive Office, County Counsel, and Auditor-Controller's Office. If you have any questions regarding this item, please call Paul Jaconette, MPH, Director of Strategy and Business Development at 805-677-5105.


Barry L. Zimmerman
Health Care Agency Director

Exhibit 1 – Blue Shield – First Amendment to the Independent Provider Agreement