

Setting the Standard in Health Care Excellence

November 7, 2023

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT:

Approval of Amendment No. 11 to the Facility Participation Agreement with UnitedHealthcare Insurance Company (UHC), Contracting on Behalf of Itself, UHC of California Doing Business as UnitedHealthcare of California, UnitedHealthcare Benefits Plan of California, and Other Entities that are UHC's Affiliates, Effective October 1, 2024 Through September 30, 2025.

RECOMMENDATION:

That your Board approve, and authorize the Health Care Agency (HCA) Director or designee to sign, the attached Amendment No. 11 to the Facility Participation Agreement with UnitedHealthcare Insurance Company (UHC), contracting on behalf of itself, UHC of California doing business as UnitedHealthcare of California, UnitedHealthcare Benefits Plan of California, and other entities that are UHC's affiliates, effective October 1, 2024 through September 30, 2025.

FISCAL IMPACT:

Mandatory:	No
Source of Funding:	UHC
Funding Match Required:	None
Impact on Other Departments:	NA

Summary of Annual Revenues and Costs under this agreement:

	<u>FY 2023-24</u>	<u>FY 2024-25</u>
REVENUE:	\$2,710,767	\$2,799,161
DIRECT COSTS:	\$2,710,767	\$2,799,161
INDIRECT COSTS:	Minor	Minor
Net Revenue <cost>	\$0	\$0

Current Year Fiscal Budget

Current FY 2023-24 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$673,790,899	\$673,790,899	\$673,790,899	\$0
Revenue	\$665,452,626	\$665,452,626	\$665,452,626	\$0
Operational Income/(Loss)	(\$8,338,273)	(\$8,338,273)	(\$8,338,273)	\$0

Sufficient revenue and appropriations are included in the FY 23-24 adopted budget. The operational income includes "Operating Transfers In" that are primarily attributed to County contribution.

DISCUSSION:

UHC is a managed health care company with which the County of Ventura has maintained a long-term relationship. The County of Ventura and UHC have finalized negotiations extending the current contract through September 30, 2025. The contract provides for rate increases every year for three years.

The primary change in the attached amendment is to establish reimbursement rates for the third year of the contract effective October 1, 2024 which were just negotiated. Additionally, as amended the Agreement will apply to all UHC insurance products.

The portions of the Agreement concerning compensation paid to HCA are exempt from disclosure under the Public Records Act (Health and Safety Code Section 1457 (c) (1)). If the Board would like further information regarding the rates, the original Agreement is retained by Mike Taylor, HCA Chief Financial Officer.

This letter has been reviewed by the County Executive Office, County Counsel, and Auditor-Controller's Office. If you have any questions regarding this item, please call Paul Jaconette, Director of Strategy and Business Development at 805-677-5105.


 Barry L. Zimmerman
 Health Care Agency Director

Exhibit 1 - UnitedHealthCare Insurance Company - Amendment No. 11 to Facility Participation Agreement