

EXHIBIT 2 DESCRIPTION OF SERVICES (Fiscal Year 2024-2025)	
ADVERTISING SERVICES	
<ul style="list-style-type: none"> • Daily Journal Corporation provides countywide advertising services (display ads, legal and public notices, recruitment ads, etc.). Advertising services are exempt from the Living Wage Ordinance (LWO) under professional services. The estimated annual cost for services from this vendor is: 	\$748,000
ARCHITECT/ENGINEERING	
<ul style="list-style-type: none"> • AE Group Mechanical Engineers, Inc. provides design and consultant evaluation services on mechanical systems to General Services Agency (GSA). These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$240,000
<ul style="list-style-type: none"> • Anderson Kulwicz Appleby Architects, Inc. provides architectural services for GSA. These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$430,000
<ul style="list-style-type: none"> • C. Hood & Associates, Inc. provides electrical engineering services to GSA. These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$600,000
<ul style="list-style-type: none"> • Criterion Environmental, Inc. provides consultant workplace evaluation and abatement inspection services to GSA. These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$250,000
<ul style="list-style-type: none"> • Dave Szany & Associates provides architect and engineering services to GSA. These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$320,000
<ul style="list-style-type: none"> • David Joel Ellner dba Ellner Consulting provides preparation of mechanical, electrical, and control systems scoping studies and design for energy conservation efforts for GSA. These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$250,000
<ul style="list-style-type: none"> • Ferguson-Ettinger Architects, Inc. provides architectural services. These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$367,000
<ul style="list-style-type: none"> • Larry Rasmussen, Inc. provides architect and engineering services for GSA and the Health Care Agency (HCA). These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$570,000
<ul style="list-style-type: none"> • M3 Civil LP provides services for engineering design. These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Origins Engineering Company provides services for engineering design. These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$300,000
AVIATION SUPPORT SERVICES	
<div> The specific revised amounts for the Aviation Unit vendors set forth below are estimates only and may vary based on actual vendor sourcing requirements, not to exceed a projected combined total for the annual services agreements of \$4,645,000. These services are exempt from the Living Wage Ordinance (LWO) as providing professional services. </div>	
<ul style="list-style-type: none"> • Arista Aviation Services Group LLC provides inspections and repairs on various components on Firehawk helicopters. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • California Turbine Service, Inc. provides inspection and overhaul capabilities for the Rolls Royce/Allison engine installed on the Bell Long Ranger (Copter 3). The estimated annual cost for services from this vendor is: 	\$250,000
<ul style="list-style-type: none"> • General Electric of America provides engine repair work on GE701C & 701D Blackhawk engines. The estimated annual cost for services from this vendor is: 	\$500,000
<ul style="list-style-type: none"> • Goodrich Corporation dba New York Goodrich Corporation provides inspections, maintenance, overhaul, and repairs for the Goodrich hoists which are installed on the Huey helicopters. The estimated annual cost for services from this vendor is: 	\$175,000

<ul style="list-style-type: none"> • Helicopter Support Inc. dba Sikorsky HSI, or Sikorsky Commercial Inc. provides inspections and repairs on various components on Firehawk helicopters. This is in addition to \$1,373,541 approved by your Board on January 8, 2019 item #35. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Rotorcraft Support, Incorporated provides helicopter inspection and Federal Aviation Administration (FAA) maintenance and used and rebuilt parts for Sheriff's Aviation Unit. This service is exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$1,500,000
<ul style="list-style-type: none"> • Seaview Aviation LLC provides scheduled major inspections on both the Bell's and Sikorsky aircrafts for SHF. The estimated annual cost for services from this vendor is: 	\$500,000
<ul style="list-style-type: none"> • Standard Aero Inc. provides aircraft inspections, airframe modifications, engine overhaul, and component overhaul capabilities for both the existing Bell and Firehawk helicopter fleet. The estimated annual cost for services from this vendor is: 	\$970,000
<ul style="list-style-type: none"> • Vector Aerospace USA, Inc. provides aircraft inspections, airframe modifications, engine overhaul, and component overhaul capabilities for both the existing Bell and Firehawk helicopter fleet. The estimated annual cost for services from this vendor is: 	\$150,000

FACILITY AND BUILDING MAINTENANCE AND SMALL REPAIRS

<ul style="list-style-type: none"> • Air Test & Balance, Inc. provides Ventura County Medical Center (VCMC) with air balancing and testing services. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$750,000
<ul style="list-style-type: none"> • All About Doors, Inc. provides maintenance for alarm doors for GSA and HCA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$715,000
<ul style="list-style-type: none"> • All State Cleaning, L.P. dba Janitek Cleaning Solutions provides COVID-19 related custodial services. Custodial services are subject to the LWO. The estimated annual cost for services from this vendor is: 	\$900,000
<ul style="list-style-type: none"> • Allen Electric & Lighting, Inc. provides electrical services to GSA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$700,000
<ul style="list-style-type: none"> • American Alarm Co., Inc. provides maintenance of Closed-Circuit Television (CCTV) surveillance and other electronic security and communication systems. The estimated annual cost for services from this vendor is: 	\$230,000
<ul style="list-style-type: none"> • APEX General Contractors, Inc. provides carpentry services to HCA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$480,000
<ul style="list-style-type: none"> • Barbara Kennedy Enterprises provides management of maintenance, operation, and improvements at Oakview Park and Resource Center. These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$340,000
<ul style="list-style-type: none"> • Bellfree Contractors, Inc. provides various construction services. The estimated annual cost for services from this vendor is: 	\$1,500,000
<ul style="list-style-type: none"> • Blue Ribbon Draperies, Inc. provides new and replacement window covering installations and drapery cleaning and repair services to GSA. Cleaning and repair services are subject to the LWO. Installation services are subject to the prevailing wage requirement. The estimated annual cost for services from this vendor is: 	\$282,500
<ul style="list-style-type: none"> • Buena Ventura Floorcovering provides flooring installation services. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Cary Hansen dba Hansens Plumbing & Mechanical provides plumbing and mechanical plumbing services. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Center Glass Co. No. 9 provides glass replacement for windows and doors for GSA, HCA, and Fire Protection District (FPD). These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$444,000
<ul style="list-style-type: none"> • Channel Islands Roofing, Inc. provides roofing repair and maintenance services to GSA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$363,000
<ul style="list-style-type: none"> • Cosco Fire Protection, Inc. provides fire alarm and security system installation and maintenance services to GSA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$620,000

<ul style="list-style-type: none"> • Damar Construction Inc. provide debris removal, ditch cleaning, shoulder backing and culvert cleaning. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$350,000
<ul style="list-style-type: none"> • Dieners Electric, Inc. provides electrical services to GSA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$600,000
<ul style="list-style-type: none"> • Draper Contractors Inc. provides labor, tools, and materials for various construction projects. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Economy Plumbing Inc. provides plumbing and inspection services. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$600,000
<ul style="list-style-type: none"> • Evarts Interiors, Inc. provides carpet installation and repair services to GSA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$1,000,000
<ul style="list-style-type: none"> • Fence Factory/Perimeter Security furnishes and installs fencing services to GSA and Public Works Agency (PWA). These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$874,000
<ul style="list-style-type: none"> • Flo-Services, Inc. provides pump, motor, and instrumentation repair services to PWA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$755,000
<ul style="list-style-type: none"> • Gilbert Segovia dba Creative Construction provides sidewalk repair for GSA and PWA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$636,000
<ul style="list-style-type: none"> • Insight Environmental, Inc. provides microbial assessment services. This service is exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Interstate Restoration, LLC provides facility reconstruction and repair services. The estimated annual cost for services from this vendor is: 	\$275,000
<ul style="list-style-type: none"> • Isensee Floorcovering, Inc. provides flooring installation services countywide. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • J&H Engineering General Contractors, Inc. provides construction services (trenching, pipeline, excavation, and grading) to GSA and FPD. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$980,000
<ul style="list-style-type: none"> • JAMB Services, Inc. provides Job Order Contracting (JOC) consulting services and project management. This service is exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$750,000
<ul style="list-style-type: none"> • John Maloney dba JMPE Electrical Engineering provides electrical engineering services to GSA. These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$350,000
<ul style="list-style-type: none"> • Johnson Controls Fire Protection LP provides fire alarm and security system installation and maintenance services to Sheriff's Office, VCMC, Library Services Agency (LSA), GSA, and Airports. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$880,000
<ul style="list-style-type: none"> • Kelly Cleaning and Supplies, Inc. provides custodial services at GSA-maintained facilities. Custodial services are subject to the LWO. The estimated annual cost for services from this vendor is: 	\$476,000
<ul style="list-style-type: none"> • Laser Leveling Service Inc. provides debris removal, ditch cleaning, shoulder backing and culvert cleaning. These services are exempt from the LWO as this vendor is providing professional services. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Lucci & Associates, Inc. provides electrical engineering services to GSA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$620,000
<ul style="list-style-type: none"> • M&B Services, Inc. provides plumbing improvements and repairs. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$580,000

<ul style="list-style-type: none"> • MTM Construction, Inc. provides improvement projects and general construction services (this is for non job order contract (JOC) projects). These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Manual Guzman dba MB Remodeling provides improvement projects and general construction services. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$475,000
<ul style="list-style-type: none"> • Mesa Energy Systems, Inc. (formerly listed as EMCOR) provides heating, venting, and air conditioning (HVAC) installation and repair services to GSA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$3,909,335
<ul style="list-style-type: none"> • Nalco Company LLC provides maintenance of boilers for steam of hot water equipment, water/energy and safety management program including ongoing chemical source. The estimated annual cost for services from this vendor is: 	\$250,000
<ul style="list-style-type: none"> • O'Connor Pest Control provides pest control services to various departments. Pest control services are subject to the LWO. The estimated annual cost for services from this vendor is: 	\$404,000
<ul style="list-style-type: none"> • Pacific Coast Sound and Communications, Inc. dba Pacificom provides custom audio/visual installation and upgrades, as well as cabling and telecom installations to GSA and Information Technology Services (ITS). These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$947,000
<ul style="list-style-type: none"> • Pozzebon Backhoe Service Inc. provides debris removal, ditch cleaning, shoulder backing and culvert cleaning. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • PRIDE Industries provides custodial services to GSA. Custodial services are subject to the LWO. The estimated annual cost for services from this vendor is: 	\$2,900,000
<ul style="list-style-type: none"> • Quality Ag Inc. provides debris removal, ditch cleaning, shoulder backing and culvert cleaning for PWA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Quinn Group, Inc. provides emergency power generator service and repair to GSA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$1,036,000
<ul style="list-style-type: none"> • RMC Construction & Roofing Inc. provides construction, roofing, and waterproofing services. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Sam Hill & Sons Inc. provides construction services for PWA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • South Coast Funding Group, Inc. dba Qwik Response Disaster Control & Construction provides miscellaneous damage mitigation and assessment services to GSA and HCA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$800,000
<ul style="list-style-type: none"> • Taft Electric Company provides electrical and access control system maintenance and repair, and consulting services countywide. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$695,000
<ul style="list-style-type: none"> • The Machado Environmental Corporation dba Air Duct Cleaning Co. provides air duct cleaning, inspection, and certification services to the HCA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$500,000
<ul style="list-style-type: none"> • The Willis Corporation provides overhead door repair and installation to GSA and FPD. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$465,000

<ul style="list-style-type: none"> • TK Elevator Corporation provides elevator and escalator maintenance services to GSA and LSA. The contractor operates under a collective bargaining agreement and was granted exemption from the LWO. The estimated annual cost for services from this vendor is: 	\$827,000
<ul style="list-style-type: none"> • Toro Enterprise Inc. provides installation, repair, pavement stripping, and patch asphalt services for PWA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Trades United Construction, Inc. provides improvement projects and general construction services. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$350,000
<ul style="list-style-type: none"> • Travis Agricultural Construction, Inc. provides pipeline repair, road maintenance, and pothole repair services for PWA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$493,000
<ul style="list-style-type: none"> • Tri County Office Furniture, Inc. provides countywide design and installation services for interior furniture projects utilizing new office furniture and/or reconfiguration of existing workstations. Installation services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$3,690,000
<ul style="list-style-type: none"> • Universal Building Maintenance provides all labor, materials, tools, equipment, and incidentals to perform custodial services and extra services (carpet and upholstery cleaning) for various departments. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$450,000
<ul style="list-style-type: none"> • Vaughn's Industrial Repair, Inc. provides maintenance and repair or aeration blowers and related equipment. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost of services from this vendor is: 	\$590,000
<ul style="list-style-type: none"> • Ven Cal Coast Painting, Inc. provides painting services to GSA and FPD. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$895,000

INFORMATION TECHNOLOGY SERVICES

These services are exempt from the LWO as providing professional services.
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<ul style="list-style-type: none"> • Ahead, Inc provides professional reseller services of ServiceNow licensing and maintenance. The estimated annual cost for services from this vendor is: 	\$1,100,000
<ul style="list-style-type: none"> • Computer Technologies U.S.A. LLC dba Blue Hill Data Services provides professional services and back up support for Main Frame computer system. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Dell Marketing LP is a third-party vendor for Microsoft Unified Support which supports County's Microsoft Enterprise and Office 365 suites. The estimated annual cost for services from this vendor is: 	\$350,000
<ul style="list-style-type: none"> • ECS Imaging, Inc. provides maintenance and support for Laserfiche paperless solution. The estimated annual cost for services from this vendor is: 	\$300,000
<ul style="list-style-type: none"> • Enterprise Vision Technologies, Inc. provides hardware and software support for enterprise systems. The estimated annual cost for services from this vendor is: 	\$2,000,000
<ul style="list-style-type: none"> • HF Tech Services, Inc provides professional reseller services of ServiceNow licensing and maintenance. The estimated annual cost for services from this vendor is: 	\$1,100,000
<ul style="list-style-type: none"> • International Business Machines Corporation provides annual software and hardware maintenance for use on the IBM mainframe, disaster recovery services and Enterprise Content Management (ECM) license software subscription and support. The estimated annual cost for services from this vendor is: 	\$550,000
<ul style="list-style-type: none"> • MSO Technologies, Inc. provides maintenance and repair for SCADA Software System pumps. The estimated annual cost for services from this vendor is: 	\$220,000
<ul style="list-style-type: none"> • Oracle Group USA, Inc. provides relational database and application software maintenance and support for Ventura County Human Resource Program (VCHRP), Budgeting, Global Information System (GIS), ECM, the County portal, and the Ventura County Financial Management System (VCFMS) Data Warehouse systems. The estimated annual cost for services from this vendor is: 	\$1,000,000
<ul style="list-style-type: none"> • Shi International Corp. is a reseller of ServiceNow licensing and maintenance. The estimated annual cost for services from this vendor is: 	\$1,100,000
<ul style="list-style-type: none"> • Softech & Associates, Inc. provides IBM FileNet and Kofax programming, systems analysis, application development, support, upgrade and migration services to ITS for ECM projects. The estimated annual cost for services from this vendor is: 	\$800,000

• SoftwareOne, Inc. provides County's Microsoft Enterprise Agreement software licenses/subscriptions and premier support. The estimated annual cost for services from this	\$7,000,000
• Sybase, Inc., provides ITS with relational database, application software, maintenance and support for the Ventura County Integrated Justice Information System (VCIJIS) and other applications. The estimated annual cost for services from this vendor is:	\$600,000
• TEKSystems Global Services LLC, provides ITS managed professional services. The estimated annual cost for services from this vendor is:	\$500,000

NETWORK SERVICES

These services are exempt from the LWO as providing professional services.
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• Bludog Telecom, Inc provides cabling services related to the County telecom network. The estimated annual cost for services from this vendor is:	\$400,000
• BMAK, Inc. dba Compuwave provides software maintenance and support, hardware maintenance and support, technical support, and contracting services. The estimated annual cost for services from this vendor is:	\$1,350,000
• CDW Government LLC provides software and hardware maintenance and support, technical support, and contracting services. The estimate annual cost for services from this vendor is:	\$1,840,000
• Mark Enterprises, Inc. provides ITS with information technology security products and services. The estimated annual cost for services from this vendor is:	\$3,350,000
• Motorola Solutions, Inc. provides maintenance and support services for equipment and repair services for the Radio Systems installed at numerous locations throughout the County. They also provide on-site infrastructure response and repair for the Classic (Cathode Ray Tube) CRT Console utilized by the Sheriff's Office and radio repair services. The estimated annual cost for services from this vendor is:	\$8,060,000
• NTT America Solutions Inc provides products and services for telephone, voice, and data communications. The estimated annual cost for services from this vendor is:	\$300,000
• Presidio Networked Solutions Group, LLC provides services related to data network security, Cisco voice over IP (VOIP) support, maintenance, and automated inventory management as well as support services for various custom telecom systems. The estimated annual cost for services from this vendor is:	\$2,000,000
• World Wide Technology LLC provides software and hardware maintenance and support, technical support, and contracting services. The estimated annual cost for services from this vendor is:	\$6,200,000

ITS PROFESSIONAL SUPPORT SERVICES

The estimated expenditure values by specific professional support service vendors are provided for illustration purposes only and may vary based on actual contractor sourcing requirements. Therefore, we request that the Purchasing Agent be given the authority and flexibility to increase or decrease the individual contract amounts throughout the year, not to exceed the projected combined total of \$12,350,000. These services are exempt from the LWO as providing professional services.

• Accela Inc provides software licensing and maintenance services to RMA. The estimated annual cost for services from this vendor is:	\$425,000
• Brainsharp Inc provides project management services and technical information systems support to ITS for the Property Tax Assessment and Collection System (PTACS). The estimated annual cost for services from this vendor is:	\$2,450,000
• Gartner, Inc. provides information technology research and advisory consulting services. The estimated annual cost for services from this vendor is:	\$1,000,000
• Good Fortune Consulting dba GFC Staffing, LLC provides application development and database services. The estimated annual cost for services from this vendor is: The estimated annual cost for services from this vendor is:	\$300,000
• Login Consulting Services, Inc. provides programming, systems analysis, database administration, application development, quality assurance, project management services, and business analysis. The estimated annual cost for services from this vendor is:	\$1,000,000
• Luminous Technology Group Inc provides application assessment, architecture, development and administration. The estimated annual cost for services from this vendor is:	\$400,000
• Magellan Advisors LLC provides assessment and planning for implementation of the Countywide fiber loop. The estimated annual cost for services from this vendor is:	\$750,000

• PRJ Consulting, Inc. provides project management services and technical information systems support to ITS for the Peoplesoft application (VCHRP). The estimated annual cost for services from this vendor is:	\$2,750,000
• Prosum Inc provides programming, systems analysis, database administration, application development, quality assurance, project management services, and business analysis. The estimated annual cost for services from this vendor is:	\$2,000,000
• TEKsystems Inc. provides programming, systems analysis, database administration, application development, quality assurance, project management services, and business analysis. The estimated annual cost for services from this vendor is:	\$2,000,000

LANDSCAPING, FIRE HAZARD ABATEMENT AND STREET SWEEPING SERVICES

• BC Tree Service, Inc. provides removal of trees, stump grinding, and weed abatement services. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is:	\$2,100,000
• Landscape Development provides landscaping services countywide. Landscape services are subject to the LWO. The estimated annual cost for services from this vendor is:	\$2,344,955
• Gallion Sweeping Co Inc. provides street sweeping services for PWA. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is:	\$250,000
• Gilbert Russell Griffin (Griffin Brothers Landscape) provides mitigation services, including but not limited to: vegetation installation, herbicide spraying, and irrigation system maintenance to PWA. There are conditions that are encountered that may be considered hazardous as defined in Section 25117 of the Health and Safety Code and where the material would be required to be removed to a Class I, Class II, or Class III disposal site in accordance with provisions of existing law. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is:	\$370,000
• Mariposa Tree Management Inc. provides tree maintenance services. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is:	\$300,000
• R.A. Atmore & Sons, Inc. (dba Foothill Weed Abatement) provides FPD, GSA, and PWA with vegetation removal services to prevent fire hazard conditions. Landscaping Services are subject to the LWO, except for FPD, which is exempt. The estimated annual cost for services from this vendor is:	\$2,270,000
• Stay Green, Inc. provides landscaping services and parking lot sweeping for GSA and HCA. These services are subject to the LWO. The estimated annual cost for services from this vendor is:	\$515,000

MISCELLANEOUS SERVICES

• A to B Transport LLC provides rides to medical appointments to older adults.	\$201,000
• AAA Crime Scene Clean Up Services is a grantee of AAA, and provides custodial services for hoarding situations including light cleaning to heavy cleaning for. This service is exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is:	\$300,000
• Access Information Holdings, LLC provides record storage for various departments. This service is exempt from the LWO as providing lease/rental of storage space. The estimated annual cost for services from this vendor is:	\$945,000
• All Languages Interpreting & Translating, Inc. provides interpreting and translating services. The estimated annual cost for services from this vendor is:	\$400,000
• Ascent Environmental, Inc. provides countywide advertising services (display ads, legal and public notices, recruitment ads, etc.) to the Resource Management Agency (RMA). The estimated annual cost for services from this vendor is:	\$375,000
• Aspen Helicopters, Inc. provides emergency fire air support for fire suppression to FPD and charter service for annual maintenance of flood warning systems, fire review, and storage gauge recharge to Public Works Agency (PWA). The estimated annual cost for services from this vendor is:	\$820,000
• B.I. Incorporated dba BI Correctional Services, Inc. provides electronic home detection equipment and monitoring services to Ventura County Probation (VCP) and Ventura County Sheriff. This service is exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is:	\$650,000
• BAE Urban Economics, Inc. provides consultant services and support implementation for various farmworker housing related programs to RMA. The estimated annual cost for services from this vendor is:	\$205,000
• Balco Holdings, Inc. provides Security alarm monitoring, maintenance, repair. The estimated annual cost for services from this vendor is:	\$400,000
• Bayshore Inn provides lodging for clients, and shelter vouchers, under the MHSA/Crisis team. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is:	\$455,000

<ul style="list-style-type: none"> • Camarillo Health Care District is a grantee of the AAA, and it participates in four programs serving the senior population, providing: a) more than 20,000 meals in the Camarillo/Somis area under the Senior Nutrition Program; b) support services to caregivers through its Family Caregiver Resource Center; c) peer counseling services and telephone safety checks; d) one-on-one health risk assessments. As a contract between the County and a governmental agency, this contract is exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$527,800
<ul style="list-style-type: none"> • Catalyst Environmental Solutions Corp provides expert consultant services, professional planning services, and technical support to RMA. The estimated annual cost for services from this vendor is: 	\$600,000
<ul style="list-style-type: none"> • City of Oxnard provides congregant nutrition services (13,500) in a social setting, and home-delivered meals (23,000) to homebound seniors aged 60 years and older, whose eligibility is assessed quarterly, in the City of Oxnard. All meals must meet the USDA's Dietary Guidelines for Americans and be approved by AAA's Registered Dietician. As a contract between the County and a governmental agency, this contract is exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$209,500
<ul style="list-style-type: none"> • City of San Buenaventura Successor Agency provides congregant nutrition services (13,500) in a social setting, and home-delivered meals (23,000) to homebound seniors aged 60 years and older, whose eligibility is assessed quarterly. All meals must meet the USDA's Dietary Guidelines for Americans and be approved by AAA's Registered Dietician. As a contract between the County and a governmental agency, this contract is exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$201,000
<ul style="list-style-type: none"> • City of Simi Valley is a grantee of the AAA, and will provide more than 39,000 meals to seniors in the Simi Valley area under the Senior Nutrition Program. As a contract between the County and a governmental agency, this contract is exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$360,000
<ul style="list-style-type: none"> • Conejo Valley Senior Concerns, Inc. provides prepared meals and home-delivered meals to seniors. This service is exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$490,600
<ul style="list-style-type: none"> • CSG Consultants, Inc. provides staff services and plan review services for RMA. The estimated annual cost for services from this vendor is: 	\$600,000
<ul style="list-style-type: none"> • DBW Media, Inc. dba Consortium Media & Public Relations provides media public outreach, marketing, graphic design, electronic media development, advertising, strategic brand services, branding and translation. The estimated annual cost for services from this vendor is: 	\$1,150,000
<ul style="list-style-type: none"> • DJ's California Catering, Inc. provides catering services for meeting, conferences, and emergencies. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$280,000
<ul style="list-style-type: none"> • Econolite Systems, Inc. provides maintenance services for county traffic signal facilities to PWA. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$750,000
<ul style="list-style-type: none"> • Envicom Corporation provides environmental & biological assessment report services to RMA. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$275,000
<ul style="list-style-type: none"> • Eric J. Victoria dba All-Around Courier provides courier services. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$650,000
<ul style="list-style-type: none"> • Fresh & Fabulous LLC provides up to (14) Medically Supportive meals to Cal Aim (Medi-Cal) clients for AAA. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$1,000,000
<ul style="list-style-type: none"> • Fruit Growers Laboratory Inc. dba FGL Environmental provides laboratory testing of waste water samples to determine the concentration of various chemicals, minerals, and metal constituents. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$700,000
<ul style="list-style-type: none"> • Geotab USA, Inc. provides monitoring services for GSA/Fleet's telematics. This contract is exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$250,000
<ul style="list-style-type: none"> • Hinderliter De Llamas & Associates provides audit services countywide. This contract is exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$250,000
<ul style="list-style-type: none"> • Iron Mountain Information Management, LLC provides record and data storage, and shredding services countywide. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$540,000
<ul style="list-style-type: none"> • Jordanos', Inc. provides weekly food deliveries to each of the Senior Nutrition Program's eleven meal sites throughout the County for the AAA. Food for a minimum of 160,000 meals will be supplied under this agreement. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$1,439,500

<ul style="list-style-type: none"> • Kids & Families Together provides support, education and counseling resource center services for individuals and families in foster care, kinship care and adoption, for the preservation of families and the physical, emotional and mental health of children. The estimated annual cost for services from this vendor is: 	\$764,000
<ul style="list-style-type: none"> • Language Line Services Inc. provides over-the-phone, video interpretation, and translation services. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$700,000
<ul style="list-style-type: none"> • Long Term Care Services of Ventura County, Inc. is a grantee of the AAA and provides ombudsman services on behalf of older persons in long-term care facilities, as well as pre-placement counseling services. This grantee is not subject to the LWO. The estimated annual cost for services from this vendor is: 	\$432,000
<ul style="list-style-type: none"> • Map Communications Inc. dba Central Communications provides call center and answering services. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$250,000
<ul style="list-style-type: none"> • Mission Bell Hospitality, Inc. dba Mission Bell Motel provides temporary housing for homeless clients for HSA. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$650,000
<ul style="list-style-type: none"> • Mixtus Incorporated dba Mustang Marketing provides project-related video, photography, media, and printing services for CEO, FPD, HCA, HSA, and SHF. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$600,000
<ul style="list-style-type: none"> • Morrow-Meadows Corporation provides GSA and PWA/Water and Sanitation with technical services, labor, and equipment to maintain treatment and lift station facilities. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$460,000
<ul style="list-style-type: none"> • MRS Environmental, Inc. provides support for administering and implementing the County's oil and gas condition compliance program for RMA. The estimated annual cost for services from this vendor is: 	\$600,000
<ul style="list-style-type: none"> • Nursery Products LLC provides removal, reuse, and disposal of biosolids for PWA. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$500,000
<ul style="list-style-type: none"> • Palace Inn LLC provides temporary housing for homeless clients for HSA. The estimated annual cost for services from this vendor is: 	\$250,000
<ul style="list-style-type: none"> • Prudential Overall Supply provides uniform, mat, and towel rental services to various departments. The estimated annual cost for services from this vendor is: 	\$500,000
<ul style="list-style-type: none"> • Rincon Consultants, Inc. provides professional land-use planning services, environmental consulting services, and housing element consulting services for RMA. The estimated annual cost for services from this vendor is: 	\$790,000
<ul style="list-style-type: none"> • Rincon Traffic Control LLC provides flagging/traffic control safety services. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$450,000
<ul style="list-style-type: none"> • RP Barricade Corp provides flagging/traffic control safety services. These services are exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$250,000
<ul style="list-style-type: none"> • Searle Creative, Inc. provides graphic design, marketing services, website design and maintenance services to support various programs throughout the County. 	\$550,000
<ul style="list-style-type: none"> • Sierra Traffic Service, Inc. provides road work flagging services. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$450,000
<ul style="list-style-type: none"> • Starfish & Coffee LP dba Slate Bistro provides meal service for AAA to seniors of Ventura County. This contract is exempt from the LWO as providing professional services. The estimated annual cost for these fees is 	\$475,000
<ul style="list-style-type: none"> • State of California – Department of Justice provides fingerprint application processing countywide. These fees are paid to the State. The estimated annual cost for these fees is 	\$500,000
<ul style="list-style-type: none"> • Terry Traffice Enterprise provides flaggers and road closure services for PWA. This contract is exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$350,000
<ul style="list-style-type: none"> • Unilab Corporation provides laboratory services countywide. This contract is exempt from the LWO as providing professional services. The estimated annual cost for services from this vendor is: 	\$330,000
<ul style="list-style-type: none"> • Vestis Group, Inc. provides uniform rental services to various departments. The estimated annual cost for services from this vendor is: 	\$250,000
<ul style="list-style-type: none"> • Viking Motel LLC provides temporary housing for homeless clients for HSA. The estimated annual cost for services from this vendor is: 	\$400,000

RISK MANAGEMENT SERVICES	
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<ul style="list-style-type: none"> • Sedgwick Claims Management (formerly MCMC, LLC) reviews workers' compensation bills for the purpose of reducing payment to the amounts outlined in the state guidelines. The estimated annual cost for services from this vendor is: 	\$250,000
<ul style="list-style-type: none"> • Sedgwick Claims Management Services, Inc. provides third-party administration of workers' compensation claims. This contract was previously approved by your Board on July 21, 2020, item #14). The estimate additional annual cost for services from this vendor is: 	\$3,650,000
<p>Liability Defense Attorneys: Exhibit 1 provides contract amounts for attorney firms retained to defend the County in litigation. Private attorney firms provide specialized legal services in specific areas of public entity law such as road design, law enforcement, flood control, civil rights, and pollution liability. Legal defense requirements are unpredictable and the individual contract amounts difficult to project. Legal services are exempt from the LWO as providing professional services. We request that the Purchasing Agent be given the authority and flexibility to increase or decrease the individual contract amounts throughout the year, not to exceed the projected combined total of:</p>	\$5,750,000

<p>Hazardous Waste Services: These services are subject to the LWO.</p>
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<ul style="list-style-type: none"> • American Integrated Services Inc provides hazardous material/waste services. These services are subject to the prevailing wage requirement and are exempt from the LWO. The estimated annual cost for services from this vendor is: 	\$550,000
<ul style="list-style-type: none"> • Black Gold Industries provides hazardous waste removal services to GSA and VCMC. The estimated annual cost for services from this vendor is: 	\$324,300
<ul style="list-style-type: none"> • Patriot Environmental Services, Inc. provides environmental services to dispose hazardous waste countywide. The estimated annual cost for services from this vendor is: 	\$2,100,000
<ul style="list-style-type: none"> • Stericycle, Inc. (Shred-It, a subsidiary; formerly Confidential Data Destruction) provides hazardous waste removal services to GSA and document destruction services Countywide. The estimated annual cost for services from this vendor is: 	\$535,000

TELECOMMUNICATION SERVICES

<p>The following communication services are exempt from the LWO as they are for providing leasing/</p>
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<ul style="list-style-type: none"> • AT&T Mobility Wireless Operations Holdings, Inc. provides cellular services to various County agencies and wireless service for public safety data transmission. The estimated annual expenditure for these services is: 	\$1,200,000
<ul style="list-style-type: none"> • T-Mobile USA, Inc. provides cellular services to various County agencies and departments. The estimated annual expenditure for these services is: 	\$375,000
<ul style="list-style-type: none"> • Verizon Communications, Inc. provides cellular phone service for various County agencies and departments. The estimated annual expenditure for these services is: 	\$5,425,000