



April 29, 2025

County of Ventura Board of Supervisors

SUBJECT:

Approval of, and Authorization for the County Purchasing Agent or Designee to Sign Contract No. 9658 between the County of Ventura and Gartner, Inc. for Information Technology Research and Advisory Services, Effective April 29, 2025 through April 28, 2028, with two additional one-year extensions available, in the amount of \$3,234,697 for a Total Not-To-Exceed amount of \$3,234,697. (Levine Act Item)

RECOMMENDATIONS:

1. Approval of, and authorization for the County Purchasing Agent or designee to sign Contract No. 9658 and attached Exhibit 1 between the County of Ventura and Gartner, Inc. for Information Technology Research and Advisory Services, Effective April 29, 2025 through April 28, 2028, with two additional one-year extensions available, in the amount of \$3,234,697 for a Total Not-To-Exceed amount of \$3,234,697.

Fiscal Impact:

	FY2024-25	FY2025-26
Revenues	\$ 585,400	\$ 614,616
Costs	\$ 585,400	\$ 614,616
Net County Costs	\$0	\$0

Funding Sources: ISF Charges for Services
Match Requirement: None.

DISCUSSION:

In January 2025, Requests for Proposal (RFP) 6203 was published for Information Technology Research and Advisory Services. County of Ventura received six proposals which were evaluated by a multi-disciplinary team of County of Ventura Information Technology Services professionals. The evaluators recommended awards to Gartner,

Inc. and Info-Tech, Inc. for consulting services. Contract negotiations with Info-Tech, Inc. are ongoing.

Counties across the state leverage the County of Ventura contract award through CCISDA, the official organization of the County IT Directors and Chief Information Officers throughout the State of California. CCISDA represents all 58 California counties in information technology and county government. CCISDA facilitates sharing of new computer applications and products, staff development and training, consulting services to member counties and support organizations, and systems integration work between counties, the State of California, and the federal government. CCISDA members also regularly participate in many statewide and national government and technology organizations.

Through previous contracts, Gartner provided the following: Research, Analysis, design and estimates for the County's Criminal Modernization project; IT infrastructure upgrades; Technology Vendor contract reviews; Artificial Intelligence analysis and road mapping; Seminars on Data Analytics, IT leadership, Top trends in technology for government, to name a few.

ITSD requests approval of the contract to continue the subscription-based research and related services. In addition to management and executive level support, Gartner is also including a more implementation level focused subscription which will assist IT staff with more technical information including guidance, templates, documentation, and workshops.

STRATEGIC PLAN:

Gartner provides important technology research, seminars, and consulting (all included in the cost) that assist IT Services in providing technology and services that support the County's strategic initiatives of: Healthy, Safe, and Resilient Communities; Fiscal Responsibility and Economic Vitality; Reliable Infrastructure and Sustainability.

This Board letter has been reviewed by the County Executive Office, the Auditor-Controller's Office, County Counsel, and the General Services Agency/Procurement Services.

For questions, please contact IT Services at (805) 654-6540.



Terrence Theobald
Chief Information Officer
Information Technology Services Department

TT/PP/KM: jp

Attachments: Exhibit 1 – County of Ventura Contract No. 9658

Exhibit A – County of Ventura Contract 9658 - Fee Schedule

Exhibit B – Gartner Research and Advisory Services (RAS) Subscription
Products Fee Schedule

Exhibit C – Ventura County Non-Employee Information Technology
Usage Agreement