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Setting the Standard in Health Care Excellence

September 10, 2024

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, California 93009

**Subject: Ratification and Approval of, and Authorization for the Health Care Agency Director to Sign, the Third Amendment to the Agreement with Swati V. Elchuri, M.D. for Pediatric Endocrinology Services, Removing the Not-To-Exceed Amount from the Contract, and Increase the Purchase Document Amount by \$40,140 in Total Per Fiscal Year, from \$209,860 to \$250,000, for Fiscal Year 2024-25 and Up to Two Fiscal Years Thereafter, Effective September 1, 2024.**

**Recommendations:**

1. Ratification and approval of, and authorization for the Health Care Agency (HCA) Director or designee to sign, the third amendment to the agreement with Swati V. Elchuri, M.D. (Dr. Elchuri) for pediatric endocrinology services (Exhibit 1), removing the not-to-exceed amount from the contract, and increase the purchase document total amount by \$40,140, from \$209,860 to \$250,000, for fiscal year 2024-25 and up to two fiscal years thereafter.
2. Authorization for the HCA Director or designee to amend the agreement to (a) allocate funds between different compensations within the purchase document not-to-exceed amount, (b) make contractual budget modifications that do not increase the amount of the purchase document, (c) and make corrections, clarifications and technical changes to the agreement and purchase document, when the changes are consistent with the original purpose of the agreement and do not result in additional costs to the County.
3. Authorization for the HCA Director or designee to extend the term of the agreement by amendment, for up to two (2) additional periods of one (1) year each following the completion of the initial agreement term, on the same or more favorable terms and conditions (with any changes in the Responsibilities of Contractor to be consistent with the original purpose of the agreement), and for up to a 25% increase (within the fair market value) of the purchase document not to exceed amount. All extensions would be subject to all necessary prior

appropriations and other budgetary approvals by your Board and review and approval as to form by County Counsel.

**Reason For Ratification**

HCA authorized Dr. Elchuri to provide services under the terms of the amendment effective September 1, 2024, in anticipation of your Board’s approval.

**Fiscal Impact:**

Mandatory: No  
 Source of Funding: VCMC Operating Revenues/Collections  
 Funding Match Required: None  
 Impact on Other Departments: N/A

Summary of Annual Revenues and Costs Under the Agreement:

	<u>FY 2024-25</u>	<u>FY 2025-26</u>
REVENUE:	\$40,140	\$40,140
DIRECT COSTS:	\$40,140	\$40,140
INDIRECT COSTS:	Minor	Minor
Net revenue <cost>	\$0	\$0

**Current Fiscal Year Budget:**

<b>Current FY 2024-25 Budget Projections for Ventura County Medical System #3300</b>				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$720,985,484	\$720,985,484	\$720,985,484	\$0
Revenue	\$721,404,225	\$721,404,225	\$721,404,225	\$0
Operational Income/(Loss)	\$418,741	\$418,741	\$418,741	\$0

Sufficient revenue and appropriations are included in the FY 24-25 budget. The operational income includes "Operating Transfers In" that are primarily attributed to County contribution.

**Table 1 below summarizes the net financial impacts of the VCMC contract:**

Provider	Eff. Date	Current Contract Annual Maximum	Proposed Contract Annual Maximum	FY 24-25 Inc/<Decr>	FY 25-26 Inc/<Decr>
Swati V. Elchuri, M.D.	9/1/2024	\$209,860	\$250,000	\$40,140	
Swati V. Elchuri, M.D.	9/1/2024	\$209,860	\$250,000		\$40,140
Total				\$40,140	\$40,140

**Strategic Plan Priority:**

The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it is designed to meet the goal of providing access to quality healthcare required for our community to thrive.

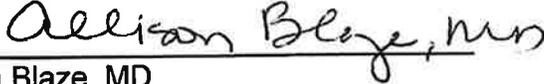
**Discussion:**

Dr. Elchuri has been a valued member of our system since 2022. In June 2024, she successfully completed the initial 18-month period of her contract. During this time, Dr. Elchuri has provided exceptional pediatric endocrinology services at our clinic sites and has proven to be a significant asset, contributing to the expansion of our pediatric network.

Due to Dr. Elchuri's high productivity, the proposed amendment reflects updated rates. Following a fair market value assessment, the rate for clinic coverage has been increased by 14.29%, and the rate for inpatient consultations has been increased by 20% to align with industry standards.

The portions of the amendment concerning compensation paid by HCA are exempt from disclosure under the Public Records Act (Health and Safety Code Section 1457 (c) (1)). If the Board would like further information regarding the rates, the original agreement is retained by Mike Taylor, HCA's Chief Financial Officer.

This letter has been reviewed by County Counsel, the Auditor-Controller's Office, and the County Executive Office. If you have any questions regarding this item, please call Allison Blaze, M.D., Interim Chief Executive Officer, Ambulatory Care, at 805-677-5290.

  
Allison Blaze, MD  
Interim Chief Executive Officer, Ambulatory Care

  
Theresa Cho, MD, MHA  
Health Care Agency Director

**Exhibits:**

Exhibit 1 – Third Amendment to Agreement for Pediatric Endocrinology Services with Swati V. Elchuri, M.D.