

June 18, 2024

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, CA 93009

**SUBJECT: Approval of, and Authorization for the Ventura County Behavioral Health Director to Sign, Amendments to Five Agreements with Telecare Corporation for Medi-Cal Specialty Mental Health Services, Increasing the Combined Maximum Amount from \$7,765,131 to \$8,294,089 (a Combined Increase of \$528,958), Effective July 1, 2024 Through June 30, 2025; Approval of, and Authorization for the VCBH Director to Make Limited Modifications and Extend the Term of the Agreements.**

**RECOMMENDATIONS:**

1. Approval of, and authorization for the Ventura County Behavioral Health (VCBH) Director or designee, to five FY 2024-25 agreements with Telecare Corporation for Medi-Cal Specialty Mental Health Services (SMHS), with various contractors increasing the combined contract maximum amount from \$7,765,131 to \$8,294,089 (a combined increase of \$529,958, from FY 2023-24) and in the individual amounts specified in the table below, effective July 1, 2024 through June 30, 2025 (Exhibits 2-6). The five agreements are more fully described in Exhibit 1 (FY 2024-25 Adult Medi-Cal Telecare Contracts Summary).

Exhibit #	Contractor	Contract Term	FY 2023-24 Current Contract Amount	FY 2024-25 Proposed Contract Amount	Increase/Decrease	Division
2	Telecare Corporation (Casa B)	7-1-24 to 6-30-25	\$1,193,831	\$1,203,737	\$9,906	3200/ 3260
3	Telecare Corporation (Casa C)	7-1-24 to 6-30-25	\$1,075,654	\$1,233,931	\$158,277	3200/ 3260
4	Telecare Corporation (Casa D)	7-1-24 to 6-30-25	\$1,114,281	\$1,247,195	\$132,914	3200/ 3260
5	Telecare Corporation (Casa E)	7-1-24 to 6-30-25	\$909,393	\$1,065,955	\$156,562	3200

6	Telecare Corporation (Horizon View)	7-1-24 to 6-30-25	\$3,471,972	\$3,543,271	\$71,299	3200
<b>Total</b>			<b>\$7,765,131</b>	<b>\$8,294,089</b>	<b>\$528,958</b>	

2. Authorization for the VCBH Director or designee to amend these agreements (a) decrease the amount of each agreement, (b) make contractual budget modifications that do not increase the amount of the agreement, (c) approve modifications to the Provider Service Rates that do not exceed 25% of the rates stated in the agreements and which do not increase the amount of the agreement, (d) make corrections, clarifications and technical changes to each agreement, when the changes are consistent with the original purpose of the agreement and do not result in additional costs to the County, and (e) revise or add language applicable to providers as required by the California Department of Health Care Services (DHCS), subject to County Counsel review and approval.
3. Authorization for the VCBH Director or designee to extend by amendments the term of the agreements referenced in Recommendation No. 1 (Exhibits 2-6), up to one (1) time for a period not to exceed one (1) year each, on the same or more favorable terms and conditions (with any changes in the Scope of Work to be consistent with the original purpose of the agreement), and for up to an amount not to exceed (a) the amount of each agreement specified above and (b) any Board-approved increase made to each agreement amount within FY 2024-25. All extensions would be subject to all necessary prior appropriations and other budgetary approvals by your Board and review and approval as to form by County Counsel.

**MHL Budget Unit #3200-3203 (Adult Services)**

Mandatory: No ☒ Yes ☐ Cite Authority:

Source of Funding: Short-Doyle/Medi-Cal (SD/MC) Federal Financial Participation (FFP); 1991 Realignment; and 2011 Realignment.

Funding Match Required: No

Impact on Other Department(s): None

	<u>FY 2023-2024</u>	<u>FY 2024-2025</u>
Summary of Revenue and Total Costs		
Revenue:	\$0	\$7,109,262
Costs:		
Direct Cost	\$0	\$7,109,262
Indirect - Dept.	\$0	\$0
Total Costs	\$0	\$7,109,262
Net County Costs	\$0	\$0

<b>FY 2023-24 Adjusted Budget for MHL Budget Unit #3200-3203</b>				
	<b>Adopted Budget</b>	<b>Adjusted Budget</b>	<b>Projected Actual</b>	<b>Estimated Savings/(Deficit)</b>
Appropriations	\$29,410,404	\$33,674,256	\$34,702,264	(\$1,028,008)
Revenue	\$28,074,967	\$30,851,675	\$30,851,590	(\$85)
Net Cost	\$1,335,437	\$2,822,581	\$3,850,674	(\$1,028,093)

Note: Revenue and appropriations are included in the FY 2024-25 preliminary budget for MHL Budget Unit #3200-3203 (Adult Services).

**MHSA Budget Unit #3260-3273 (CSS Adult Services)**

Mandatory: No ☒ Yes ☐ Cite Authority:

Source of Funding: Proposition 63 MHSA Funds and Short-Doyle/Medi-Cal (SD/MC)

Federal Financial Participation (FFP)

Funding Match Required: No

Impact on Other Department(s): None

	<u>FY 2023-2024</u>	<u>FY 2024-2025</u>
Summary of Revenue and Total Costs		
Revenue:	\$0	\$1,184,827
Costs:		
Direct Cost	\$0	\$1,184,827
Indirect - Dept.	\$0	\$0
Total Costs	\$0	\$1,184,827
Net County Costs	\$0	\$0

<b>FY 2023-24 Adjusted Budget for MHSA Budget Unit #3260-3273</b>				
	<b>Adopted Budget</b>	<b>Adjusted Budget</b>	<b>Projected Actual</b>	<b>Estimated Savings/(Deficit)</b>
Appropriations	\$53,846,119	\$70,950,555	\$58,578,130	\$12,372,425
Revenue	\$52,705,680	\$68,914,773	\$64,901,526	(\$4,013,247)
Net Cost	\$1,140,439	\$2,035,782	(\$6,323,396)	\$8,359,178

Note: Revenue and appropriations are included in the FY 2024-25 preliminary budget for MHSA Budget Unit #3260-3273 (CSS Adult Services).

**STRATEGIC PLAN PRIORITY:**

The item presented in this Board letter ties to the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it is designed to meet the goal of providing equitable and timely access to quality mental health services.

**DISCUSSION:**

**Recommendation #1:**

The Amendments that are before your Board today will renew and extend a variety of Medi-Cal Mental Health services to the County's Mental Health plan by Telecare Corporation to meet the needs of our members within the community. These services are provided in structured, clinically managed, residential settings where members can learn the skills necessary to develop more independence in the community. The Telecare Corporation agreements listed above in Recommendation #1 are also summarized in Exhibit 1

Telecare Corporation's performance is reviewed throughout the fiscal year to ensure compliance with the contract goals and outcomes. Telecare has complied with the terms and conditions of the Agreements in FY 2023-24 and performed satisfactorily in the delivery of the agreed upon services. When necessary, technical assistance has been provided to resolve any contractual or performance issues. VCBH is satisfied with the performance of the proposed contractors and anticipates that services to be provided under the renewed agreements will continue to meet or exceed expectations for service delivery in the next term. Ongoing monitoring will continue to be conducted throughout FY 2024-25 in order to review contract compliance and ensure the provision of appropriate high-quality services to Mental Health Plan members.

These Amendments also include standard contract changes related to insurance, licensure, language services, record retention and other non-substantive changes. Reasons for the increases in the not to exceed amounts from FY 2023-24 to FY 2024-25 are described in Exhibit 1. These agreements are funded with SD/MC FFP, MHSA, and Realignment.

VCBH requests approval of, and authorization for the VCBH Director or designee to sign, five Amendments to Agreements with Telecare Corporation for the provision of various Medi-Cal SMHS services, increasing the combined maximum amounts of the agreements from \$7,765,131 to \$8,294,089 (a combined increase of \$528,958) as further specified in the table included in Recommendation #1 above and more fully described in Exhibit 1.

**Recommendation #2:**

In order to timely respond to needed changes to achieve contract goals and ensure costs are maintained within available funding and budgets, VCBH also requests authorization for the VCBH Director or designee to amend these agreements (a) decrease the amount



of each agreement, (b) approve contractual budget modifications that do not increase the amount of the agreement, (c) approve modifications to the Provider Service Rates that do not exceed 25% of the rates stated in the agreements and which do not increase the amount of the agreement, (d) make corrections, clarifications, and technical changes to each agreement, when the changes are consistent with the original purpose of the agreement and do not result in additional costs to the County, and (e) revise or add language applicable to providers as required by the California Department of Health Care Services (DHCS), subject to County Counsel review and approval.

**Recommendation #3:**

VCBH requests authorization for the VCBH Director or designee to extend by amendments the term of the agreements referenced in Recommendation No. 1 (Exhibits 2-6), up to one (1) time for a period not to exceed one (1) year each, on the same or more favorable terms and conditions (with any changes in the Scope of Work to be consistent with the original purpose of the agreement), and for up to an amount not to exceed (a) the amount of each agreement specified above and (b) any Board-approved increase made to each agreement amount within FY 2024-25. All extensions would be subject to all necessary prior appropriations and other budgetary approvals by your Board and review and approval as to form by County Counsel.

This Board letter has been reviewed by the County Executive Office, Auditor Controller's Office, and County Counsel. If you have any questions regarding this item, please contact VCBH Interim Behavioral Health Director Loretta L. Denering DrPH, MS at (805) 981-2214 or HCA Assistant Chief Financial Officer Narcisa Egan at (805) 973-5357.



LORETTA L. DENERING, DRPH, MS  
Interim Behavioral Health Director



BARRY ZIMMERMAN  
Health Care Agency Director

**Attachments:**

- Exhibit 1 – FY 2024-25 Adult Medi-Cal Telecare Contracts Summary
- Exhibit 2 – FY 24-25 Telecare Corporation (Casa B) – Second Amendment
- Exhibit 3 – FY 24-25 Telecare Corporation (Casa C) – Second Amendment
- Exhibit 4 – FY 24-25 Telecare Corporation (Casa D) – Second Amendment
- Exhibit 5 – FY 24-25 Telecare Corporation (Casa E) – Second Amendment
- Exhibit 6 – FY 24-25 Telecare Corporation (Horizon View) – Second Amendment