

**AMENDMENT #2 TO VENTURA COUNTY  
CONTRACT # HCA-ECG-FMV2022**

The County of Ventura (County) and Executive Consulting Group, LLC dba ECG Management Consultants ("Contractor" or "ECG") hereby agree that the agreement identified as Ventura County Contract No. HCA-ECG-FMV2022 previously entered into by the parties is amended, effective January 1, 2024 as follows:

1. Attachment A – Compensation Schedule is replaced in its entirety with the attached Attachment A – January 1, 2024 - Compensation Schedule.

All other terms and conditions remain the same.

**COUNTY OF VENTURA**

**CONTRACTOR**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Title

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Date

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Date

## **Compensation Schedule**

In ECG's ongoing support under Ventura County Contract No. HCA-ECG-FMV2022, VCHCA may wish to request individual fair market value (FMV) assessments with a clear understanding of the expected cost of ECG's services. When requested, ECG will provide a fixed fee for the professional fees that will be charged for the FMV assessment.

A fixed fee, as identified in Table 1, will apply to standard arrangements for Level I and Level II FMV opinion reports.

Examples of Level I FMV opinions are:

- A single employed physician with standard compensation plan components that while resulting in a higher level of cash compensation, may be generating this level through non-WRVU generating activities (e.g., excess shifts, excess call, admin roles, etc.) that triggers both total cash compensation and total cash compensation per WRVU that compels VCHCA to see an opinion from ECG.
- Non-employed arrangements in which ECG has been asked to provide an FMV range or opinion on a single component of pay, e.g., a per diem shift rate for hospitalist gap coverage.

Level II FMV opinions may include (but are not limited to) the following: multiple provider specialties, multiple compensation components (various shift types and multiple roles), luminary physicians, and coverage at multiple locations.

**TABLE 1: FMV Fixed Fees**

Type of FMV Opinion Report	Level I	Level II
Employed Advanced Practice Providers	\$4,000	\$5,000+
Employed Physician Providers	\$6,000	\$9,000+
Independent Provider: Professional Services Arrangement	\$8,000	\$12,000+
Independent Provider: Call Coverage Arrangement	\$5,000	\$8,000+

For additional work performed outside the levels identified above, the professional fees charged will be determined by the actual hours worked on the engagement at the hourly rates listed in table 2.

TABLE 2: ECG Hourly Rates, Effective through September 30, 2024

Title	Standard Rate
Professional Fee Rate Schedule	
Partner	\$680-\$800
Principal	\$600
Associate Principal	\$580
Senior Manager	\$560
Manager	\$450
Senior Consultant	\$370
Consultant	\$325
Senior Analyst	\$240
Analyst	\$160

ECG's hourly rates are subject to adjustment annually on October 1 and upon a particular consultant's promotion in rank.

Tables below identify the estimated not-to-exceed amounts for each contract year

**Calendar Year 2023**

Expense Category	Estimated Total Amounts
Professional Fees	\$200,000
Administrative Services	\$10,000
Travel and Expenses	\$ 20,000
Not-to-Exceed	\$230,000

**Calendar Year 2024**

Expense Category	Estimated Total Amounts
Professional Fees	\$200,000
Administrative Services	\$10,000
Travel and Expenses	\$ 20,000
Not-to-Exceed	\$230,000

Contractor will adhere to the County expense reimbursement policy (Administrative Manual provided to ECG). During the course of the engagement, ECG will bill monthly for services based upon the actual fees and project-related travel and expenses incurred. Payment terms are net thirty (30) days from the receipt of a valid invoice.

**Out of Scope:** Any request by County for Contractor to reply to any request for production of documents or interrogatories, respond to any subpoena, or appear for deposition in any hearing or civil proceeding arising from matters pertaining to this Contract.

Total Contract not-to-exceed is identified in the tables above per contract year.