

March 18, 2025

County of Ventura Board of Supervisors

Subject:

Ratification, Approval of, and Authorization for the County of Ventura Purchasing Agent or Designee to Sign a Master Software and Services Agreement with Solventum Health Information Systems, Inc. for Software for Reimbursement Systems, Effective December 28, 2024 Through December 27, 2028, with an Annual Not-to-Exceed Amount of \$185,687, Plus an Up to Three-Percent (3%) Annual Increase. (Levine Act Item).

Recommendation:

1. That your Board approve, and authorize the Purchasing Agent or designee to sign, the attached Master Software Services Agreement (MSSA) (Exhibit 1), with Solventum Health Information Systems, Inc. (Solventum) effective December 28, 2024 through December 27, 2028, with an initial not to exceed \$185,687, plus an up to three-percent (3%) annual increase for years 2-4.
2. Authorization for the Purchasing Agent, or designee to amend the agreement to (a) extend the MSSA; (b) make budget modifications that do not increase the total amount of the purchase document plus 3% contract year; (c) and implement corrections, clarifications and technical adjustments to the agreement and purchase document, provided that these changes align with the original purpose of the agreements and do not incur additional costs to the County. All amendments will be subject to review and approval by County Counsel.

Reason for Ratification:

Negotiations between HCA and Solventum had not concluded in time for an earlier date with your Board and HCA has allowed Solventum to provide these services pending your Board's approval.

Fiscal Impact:

| | <u>CY 2025</u> | <u>CY 2026</u> |
|-----------------|----------------|----------------|
| Revenues | \$185,687 | \$191,258 |
| Costs | \$185,687 | \$191,258 |
| Net County Cost | \$0 | \$0 |

Funding Source: VCMC Operating Revenues/Collections

Match Requirement: None

Discussion:

Since 2013, California hospitals have been required to use All Patient Refined (APR) — Diagnosis Related Groups (DRG), and when coding for Medi-Cal patients this information must be included on the bill.

On December 11, 2018, your Board approved an MSSA with 3M Company to provide a coding and reimbursement system (APR-DRG) software solution to enable Health Information Management departments to use computer-assisted coding technologies and improve integration with electronic health record systems.

The 3M MSSA has expired, and HCA has been in negotiations with 3M's successor in interest, Solventum Health Information Systems, Inc., since November 1, 2024 to enter into a new MSSA to continue to provide these services.

The MSSA states that for the second and any subsequent years of the initial term, the license fee may increase by not more than three percent (3%) from the preceding year. This contract is not subject to the Living Wage Ordinance.

Strategic Plan Priority:

The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it is designed to meet the goal of providing access to quality healthcare required for our community to thrive.

This Board letter has been reviewed by the County Executive Office, GSA Purchasing Agent, Auditor-Controller's Office, and County Counsel. If you have any questions regarding this item, please contact Bach Nguyen at (805) 652-5762.



Bach Nguyen
Health Care Agency IT Director



Theresa Cho, MD, MHA
Health Care Agency Director

Exhibits:

Exhibit 1– Solventum Health Information Systems, Inc. MSSA