
Setting the Standard in Health Care Excellence

October 29, 2024

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, California 93009

Subject: Approval of, and Authorization for the Health Care Agency (HCA) Director, or Designee to Sign, Agreement with Linden Doss dba Dossmd for Medical Director, Attending Physician, Ophthalmology Services, in a Maximum Amount of \$350,000 per Contract Year, Effective November 1, 2024, Through October 31, 2025, and up to Two Contract Years Thereafter; Ratification, Approval of, and Authorization for the HCA Director, or Designee to Sign, Third Amendment to Agreement with Seaside Emergency Associates, for Emergency Department Medical Director and Attending Physicians, Increasing the Contract Not-To-Exceed Amount by \$91,800 from \$1,400,000 to \$1,491,800 for Fiscal Year 2024-25 and \$1,529,600 for Any Fiscal Year Thereafter; Delegation of Authority to the HCA Director, or Designee to Make Limited Modifications and Extend the Term of the Agreements.

Recommendations:

1. That your Board approve, and authorize the Health Care Agency (HCA) Director or designee to sign, an agreement with Linden Doss dba Dossmd (Dr. Doss) for medical director, attending physician, ophthalmology services, in a maximum amount of \$350,000 per contract year and up to two contract years thereafter;
2. That your Board ratify, approve, and authorize the HCA Director or designee to sign, the third amendment to agreement with Seaside Emergency Associates (Seaside) for emergency department, medical director and attending physicians, increasing the contract not-to-exceed amount by \$91,800 from \$1,400,000 to \$1,491,800 for fiscal year 2024-25 and \$1,529,600 for any fiscal year thereafter;
3. Authorization for the HCA Director or their designee to amend these agreements to (a) allocate funds between different compensation categories within the not-to-exceed amount specified in the purchase document; (b) make budget modifications that do not increase the total amount of the purchase document; (c) and implement corrections, clarifications, business entity name changes (excluding Taxpayer ID Number), and technical adjustments to the agreements and purchase documents, provided that these changes align with the original purpose of the agreements and do not incur additional costs to the County. All amendments are subject to review and approval by County Counsel.

4. Authorization for the HCA Director or designee to extend the term of these agreements by amendment, for up to two (2) additional periods of one (1) year each following the completion of the initial agreement term, on the same or more favorable terms and conditions (with any changes in the Responsibilities of Contractor to be consistent with the original purpose of the agreement), and for up to a 15% increase (within the fair market value) of the not to exceed amount of the purchase documents. All extensions would be subject to all necessary prior appropriations and other budgetary approvals by your Board and review and approval as to form by County Counsel.

Reason for Ratification:

We were delayed in bringing Seaside's amendment to your Board due to additional time required to complete negotiations.

Fiscal Impact:

Mandatory: No
Source of Funding: VCMC Operating Revenues/Collections
Funding Match Required: None
Impact on Other Departments: N/A

Summary of Annual Revenues and Costs Under these Agreements:

	<u>CY 2024-25</u>	<u>CY 2025-26</u>
REVENUE:	\$441,800	\$479,600
DIRECT COSTS:	\$441,800	\$479,600
INDIRECT COSTS:	Minor	Minor
Net revenue <cost>	\$0	\$0

Current Fiscal Year Budget:

Current FY 2024-25 Budget Projections for Ventura County Medical System #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$720,985,484	\$720,985,484	\$720,985,484	\$0
Revenue	\$721,404,225	\$721,404,225	\$721,404,225	\$0
Operational Income/(Loss)	\$418,741	\$418,741	\$418,741	\$0

Sufficient revenue and appropriations are included in the FY 24-25 budget. The operational income includes "Operating Transfers In" that are primarily attributed to County contribution.

Table 1 below summarizes the net financial impacts of the VCMC contracts for Contract Year 24-25:

Provider	Eff. Date	Current Contract Annual Maximum CY24-25	Proposed Contract Annual Maximum CY24-25	CY 24-25 Inc/<Dec>
Dr. Doss (Recommendation No.1)	11/1/2024	N/A	\$350,000	\$350,000
Seaside (Recommendation No.2)	10/1/2024	\$1,400,000	\$1,491,800	\$91,800
Total				\$441,800

Table 2 below summarizes the net financial impacts of the VCMC contracts for Contract Year 25-26:

Provider	Eff. Date	Current Contract Annual Maximum CY25-26	Proposed Contract Annual Maximum CY25-26	CY 25-26 Inc/<Dec>
Dr. Doss (Recommendation No.1)	11/1/2025	N/A	\$350,000	\$350,000
Seaside (Recommendation No.2)	7/1/2025	\$1,400,000	\$1,529,600	\$129,600
Total				\$479,600

Strategic Plan Priority:

The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it is designed to meet the goal of providing access to quality healthcare required for our community to thrive.

Discussion:

Dr. Doss – The proposed contract presented to your Board is with Linden Doss, M.D. Dr. Doss received his Doctor of Medicine degree from Loma Linda University School of Medicine in California in 2016. He completed his medical internship at Loma Linda University Hospital, followed by his residency at New York Medical College, and a fellowship at the University of Southern California, graduating in 2022.

The proposed contract for on-call ophthalmology services will provide coverage 24/7 for 365 days (366 in leap years), significantly enhancing our system's eye care capabilities.

The total cost of this agreement is partially offset by the two existing contracts HCA has in place, amounting to \$330,000 per fiscal year.

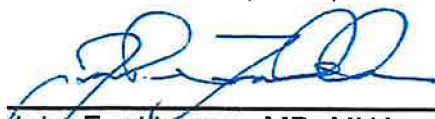
If approved, the agreement with Linden Doss, M.D., subject to all necessary budgetary approvals by your Board, shall be for an initial term of twelve (12) months, through October 31, 2025. Then, unless a party gives notice of intent not to renew at least ninety (90) days prior to the renewal date, and subject to the receipt of all necessary budgetary approvals by your Board, the agreement shall then be extended for up to two (2) additional periods of one (1) year each.

Seaside – The third amendment presented to your Board is for Seaside Emergency Associates. Seaside is a general partnership comprised of Robinson M.D. Enterprises, Inc., Martin Ehrlich, M.D., A Professional Corporation, Scott Speier, M.D., Inc., Richard Rutherford, M.D. Inc., Theodore Mandryk, M.D., Inc. and RJC M.D., Inc.

The amendment before your Board raises the net collection profit-sharing threshold from \$6,850,000 to \$6,942,783 to accommodate expenses related to the increase of the administrative costs of onboarding additional physicians to cover potential Intensive Care Unit Patients who may need to be stabilized at Santa Paula Hospital while awaiting transfer to Ventura County Medical Center. Additionally, a new compensation structure for hourly hospitalist care in the emergency room has been added to ensure adequate staffing to safely stabilize patients before transport. If and when these funds are utilized, they may result in a maximum overall increase of \$91,800 for fiscal year 2024-25 and \$129,600 for fiscal year thereafter.

The portions of the agreements concerning compensation paid by HCA are exempt from disclosure under the Public Records Act (Health and Safety Code Section 1457 (c) (1)). If the Board would like further information regarding the rates, the original agreement is retained by Mike Taylor, HCA's Chief Financial Officer.

This letter has been reviewed by the County Counsel, the Auditor-Controller's Office, and the County Executive Office. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.



John Fankhauser, MD, MHA
Chief Executive Officer, County Hospitals



Theresa Cho, MD, MHA
Health Care Agency Director

Attachments:

Exhibit 1 – Agreement for Medical Director, Attending Physician, Ophthalmology Services with Linden Doss dba Dossmd.

Exhibit 2 – Third Amendment to Agreement for Emergency Department Medical Director and Attending Physicians with Seaside Emergency Associates.