



Executive Information Systems, LLC  
Open Market Quotation

Quote #:	EIS-07210-Q0M9	Open Market Contract #:	OPEN MKT
Rev #:	2	Quote Effective From:	3/1/2024
Renewal Start Date:		Quote Valid Thru:	3/31/2024
Renewal End Date:		Site Id:	

Prepared For:

Name: Jennifer Bramlette  
Account: Ventura County Sheriff's Office  
Location:

Email:  
Phone: (805) 383-8793  
Fax: (805) 797-7111

Line	OEM Part #	Description	Qty	Unit Price	Extended Price
1	PSA-GSA	Zencos Principal Solutions Architect to be provided on a Time & Materials basis.	200	\$286.53	\$57,306.00
2	MG-GSA	Zencos Managing Consultant to be provided on a Time & Materials basis.	380	\$222.27	\$84,462.60
3	SR-GSA	Zencos Senior Systems Consultant to be provided on a Time & Materials basis.	599	\$190.55	\$114,139.45
Sub-Total					\$255,908.05
Sales Tax (If Applicable)					\$0.00
Total Quote Amount					\$255,908.05

The SAS Quotation Attachment is hereby incorporated into this quote and must be made part of any resulting order.

\*\*\*Please reference quote number on your order.

Point of Contact Annette Rushing  
Email ARushing@execinfosys.com  
Phone 301-581-1094  
Fax 301-581-2573  
Toll Free 877-EXECINFO



## Executive Information Systems, LLC Open Market Quotation

### Ordering Address

Executive Information Systems, LLC

Attn: Sales

6901 Rockledge Drive, Suite 600

P.O. Box 34076

Bethesda, MD 20827-0076

Contract#: OPEN MKT Expiration:

Type of Business: Corporation (Limited Liability Company)

Payment Terms: Net 30 Days

Federal Tax Id #: 52-2198860

Dun & Bradstreet #: 938289527

### Remittance Address

Executive Information Systems, LLC

Attn: Sales

6901 Rockledge Drive, Suite 600

P.O. Box 34076

Bethesda, MD 20827-0076

CAGE Code: 1NM64

FOB Point: Destination

Delivery: 1 - 30 days after receipt of order

Discounts: Prices are net. All discounts have been deducted.

SAM UEI: MKF6VA9NZLR8

EIS qualifies as a small business under the Information Technology Value Added Reseller exception to NAICS 541519.

However, EIS subcontracts 100% of software, maintenance, training and services to SAS Institute, Inc., a large business.

Thus, EIS does not meet limitations on subcontracting requirements (FAR 52.219-14, 13 CFR 125.6) or the nonmanufacturer rule (13 CFR 121.406).

The terms and conditions of GSA Schedule 47QTCA18D0081 held by Executive Information Systems, LLC apply to any license of SAS Institute Inc. software products and any purchase of SAS Institute Inc. services or support/maintenance, including any open market license or purchase. These terms and conditions can be found at [www.execinfosys.com](http://www.execinfosys.com) or are available upon request. Any additional or different terms and conditions received with, or incorporated by reference in, any customer purchase order or other customer purchase documentation are expressly rejected and inapplicable to any such license or purchase.

## **QUOTATION ATTACHMENT**

This is an Attachment to open market quotation No. EIS-07210-Q0M9 ("Quotation") provided by Executive Information Systems, LLC ("EIS") to the Ventura County Sheriff's Office ("Customer") for the purchase of certain time-and-materials services ("Services") as described in the Quotation and this Quotation Attachment ("Attachment"). The Customer's purchase order ("Order") shall be made on an open market basis, but subject to the terms of Federal Supply Schedule Contract No. 47QTCA18D0081 ("GSA Schedule") held by EIS, as supplemented by the terms of this Attachment. This Attachment shall be incorporated in, and made a part of, any Order issued by Customer to EIS. No other terms shall be included in the Order.

All Services, as defined herein, shall be performed by Zencos Consulting, LLC ("Zencos") as EIS' subcontractor.

## **Services**

The Services will be provided on a Time and Materials basis directed toward the following:

- Zencos will create a RESTful and secure API that will support authentication and query of the booking and release data limited to those data fields identified by the 3 agencies involved (see below).
- The API will support date range flexibility to allow the querying of data within date ranges defined and maintained by HSA.
- The date ranges specified in the queries will relate to booking/release dates and will account for any updates made to data that falls within those date ranges.
- Zencos will gather the data required from the VCJIS system such that it can be exposed to the API end points.
- Zencos will work with the 3 agencies to ensure that the correct field elements are captured and exposed to the API, understanding that some refinement may be necessary as the project progresses.
- Zencos will audit the calls to the API and store the audit information within the Ventura County environment.

## **Services Assumptions**

- Zencos is assuming that the data passed through the API is present within the VCJIS system or a single database query and can be accessed directly without the need to go to another system
- Zencos is assuming that network connectivity to the API endpoints will be entirely within the Ventura County network and that access to port 443 (HTTPS) will be granted to any HSA machines which call the endpoint.
- Zencos is assuming that prior to project completion all parties will approve and sign-off on the list of fields that need to be provided through the API
- Zencos is assuming that the call to the API will be stateless, in that it will return only that

data which has been requested. HSA will assume the responsibility for how often the data is queried, how and where the data retrieved is stored on the system calling the API and the date ranges used to query the data.

- Zencos is assuming that on project completion the list of elements will not change and that any future changes will not be covered by the scope.
- Zencos is assuming that on project completion the original location of the fields within the database read by the API will not change and that future changes of those fields will not be covered by the scope.
- All data from the API will be sourced by the SAS database and table names.
- Access to SAS DIS will be provided and existing jobs will be modified to map to any fields not already sourced to the SAS database
- All data not already in the SAS database can be mapped to the existing Sybase data and DIS flows used to ingest data into SAS
- Jobs will be updated, but new jobs will not be required, to ingest fields outlined in the Data Elements section below.
- VSCO staff will be available to assist in mapping fields that do not exist in current SAS database
- Ventura County will deliver the probation data through a single database stored procedure
- Ventura County will develop the interface and data acquisition for any fields not currently in the VCJIS database

## **Change Management**

“Change Management” refers to a process for the parties to agree on a change or modification to the scope of the Services, and “Change Order” refers to the document reflecting the change or modification. Requests by Customer or EIS for such changes will be made in writing to the other party. EIS will prepare the Change Order, which will contain the following information:

- A. A description of any additional work to be performed and/or any changes to the performance required of either party.
- B. A statement of the impact of the work or changes on the Services and the project schedule.
- C. The estimated timetable to complete the work specified in the Change Order.
- D. The estimated time and cost of any additional work associated with the Change Order.

EIS will provide the proposed Change Order to Customer's project manager for review. Customer's project manager will respond in writing to the proposed Change Order within five (5) business days. Each party must agree in writing to the Change Order. Pending such written agreement, EIS will continue to perform as if such Change Order had not been requested or recommended. If Customer provides its acceptance of the proposed Change Order in writing, the EIS project manager will update the project plan to reflect the change(s).

## Fees and Invoicing

EIS will invoice the applicable fees for the Services monthly in arrears for any hours performed during the previous month. Payment will be due net thirty (30) days after receipt of any invoice. Fees will not exceed those listed in the Quotation. Any additional fees will be determined in a mutually agreed to amendment.

## Additional Terms and Conditions

EIS' indemnification obligations contained in the GSA Contract also apply to the Services.

This Attachment represents the parties' complete and exclusive statement on the subject matter herein. Any modifications must be in writing and signed by both parties.

Accepted by:

Customer: Ventura County Sheriff's Office

Executive Information Systems, LLC

By:   
Authorized signature

By: \_\_\_\_\_  
Authorized signature

SHANE MATTHEWS, ASSISTANT SHERIFF  
Representative Name and Position

Chris DeLauter, Director of Sales  
Representative Name and Position

On: 3/7/24  
Date

On: 4/12/2024  
Date