

*Setting the Standard in Health Care Excellence*

October 8, 2024

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, CA 93009

**Subject:**

**Approval of, and Authorization for the Purchasing Agent or Designee to Execute, New Cerner Corporation (Cerner) Sales Order CPQ-3556842 for Implementation, Travel Expenses and Consulting Services, Effective November 1, 2024, Through the Reporting Periods for Calendar Years 2024 and 2025, for a Total Cost of \$572,020.**

**Recommendation:**

That your Board approve, and authorize the Purchasing Agent or designee to execute Cerner Sales Order CPQ-3556842 (Exhibit 2), for implementation, travel expenses and consulting services, effective November 1, 2024, through the calendar years 2024 and 2025 reporting periods, for a total cost of \$572,020.

**Fiscal Impact:**

Mandatory:	No
Source of Funding:	VCMC Operating Revenues
Funding Match Required:	No
Impact on Other Departments	N/A

**Summary of Annual Revenues and Costs Under these Agreements:**

	<u>FY 2024-25</u>	<u>FY 2025-26</u>
Revenue:	\$286,010	\$286,010
Direct Cost:	\$286,010	\$286,010
Indirect Cost:	\$0	\$0
Net County Cost	\$0	\$0

**Current Fiscal Year Budget Projections:**

Current FY 2024-25 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated (Savings/Deficit)
Expenditures	\$720,985,484	\$720,985,484	\$720,985,484	\$0
Revenue	\$721,404,225	\$721,404,225	\$721,404,225	\$0
Operational Income/(Loss)	\$418,741	\$418,741	\$418,741	\$0

Adopted Budget includes sufficient Revenues and Expenditures.

The operational income includes "Operating Transfers In" that is primarily attributed to County contributions.

**Strategic Plan Priority:**

The item presented in this Board letter supports the Reliable Infrastructure and Sustainability, and the Healthy, Safe, and Resilient Communities strategic priorities of the County Strategic Plan as it is designed to provide robust infrastructure and technology to serve the needs of our communities, and to meet the goal of providing access to quality healthcare required for our community to thrive.

**Discussion:**

Cerner Sales Order CPQ-3556842 delivers a system for Promoting Interoperability data submission. This agreement covers the Hospital Quality reporting implementation needed for submission, and consulting services. Due to the increased complexity, HCA needs Cerner's expertise on how to update the EHR as well as guidance for workflow/adoption.

This implementation addresses a final rule, Health Data, Technology and Interoperability (HTN-1), issued by the US Department of Health and Human Services earlier this year. This final rule implements a reporting provision of the 21<sup>st</sup> Century Cures Act by establishing new Conditions and Maintenance of Certification requirements for health information technology (health IT) developers under the ONC Health IT Certification Program (Program). The implementation of these provisions advances interoperability, improves algorithm transparency, and supports the access, exchange, and use of electronic health information. This final rule also updates numerous technical standards in the Program in additional ways to advance interoperability, enhance health IT certification, and reduce burden and costs for health IT developers and users of health IT.

The Cerner implementation involved in this Sales Order covers calendar years 2024 and 2025 reporting periods.

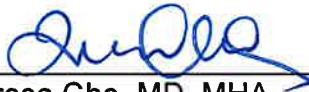
The fixed price cost for these services is \$572,020.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, IT Services and General Services Agency Procurement Services. If you have any questions regarding these recommendations, please contact Bach Nguyen, HCA Chief Information Officer, at 805-652-5762.



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Bach Nguyen  
Health Care Agency Chief Information Officer



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Theresa Cho, MD, MHA  
Health Care Agency Director

Exhibit 1 - Cerner Corporation Ordering Document CPQ-3556842