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Setting the Standard in Health Care Excellence

December 19, 2023

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, California 93009

**SUBJECT:**

**Approval of, and Authorization for the Purchasing Agent or Designee to Sign, Amendment No. 12 to the Agreement for Nephrology / Dialysis Services with Haemo-Stat, Inc. dba Haemo-Stat Acute Services for Inpatient Dialysis Services, Effective January 1, 2024, Extending the Contract by Three Months, through March 31, 2024, and Increasing the Not-to-Exceed Amount by \$500,000 from \$3,650,000 to \$4,150,000 for the Period of January 1, 2021 through March 31, 2024.**

**RECOMMENDATION:**

That your Board approve, and authorize the Purchasing Agent or designee to sign, amendment No. 12 to the agreement for nephrology / dialysis services with Haemo-Stat, Inc. dba Haemo-Stat Acute Services (Haemo-Stat) for inpatient dialysis services, effective January 1, 2024, extending the contract through March 31, 2024, and increasing the not-to-exceed amount by \$500,000 from \$3,650,000 to \$4,150,000 for the period of January 1, 2021 through March 31, 2024.

**FISCAL IMPACT:**

Mandatory:	No
Source of Funding:	VCMC Operating Revenues/Collections
Funding Match Required:	None
Impact on Other Departments:	N/A

Summary of Annual Revenues and Costs Under this agreement:

	<u>FY 2023-24</u>	<u>FY 2024-25</u>
REVENUE:	\$500,000	\$0
DIRECT COSTS:	\$500,000	\$0
INDIRECT COSTS:	Minor	Minor
Net Revenue <cost>	\$0	\$0

**CURRENT FISCAL YEAR BUDGET:**

<b>Current FY 2023-24 Budget Projections for Ventura County Medical Center #3300</b>				
	<b>Adopted Budget</b>	<b>Adjusted Budget</b>	<b>Projected Actual</b>	<b>Estimated Savings/(Deficit)</b>
Expenditures	\$673,790,899	\$673,790,899	\$673,790,899	\$0
Revenue	\$665,452,626	\$665,452,626	\$665,452,626	\$0
Operational Income/(Loss)	(\$8,338,273)	(\$8,338,273)	(\$8,338,273)	\$0

Sufficient revenue and appropriations are included in the FY 23-24 adopted budget. The operational income includes "Operating Transfers In" that are primarily attributed to County contribution.

**STRATEGIC PLAN PRIORITY:**

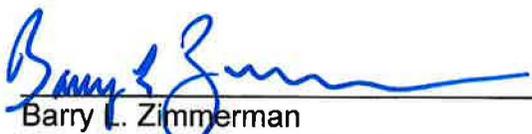
The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it is designed to meet the goal of providing access to quality healthcare required for our community to thrive.

**DISCUSSION:**

Haemo-Stat provides inpatient dialysis services for Ventura County Medical Center (VCMC) and Santa Paula Hospital (SPH). The services provided by Haemo-Stat are vital to VCMC and SPH patients. The attached proposed amendment extends the term of the contract through March 31, 2024, and increases the not-to-exceed amount by \$500,000 to \$4,150,000 for the period from January 1, 2021 through March 31, 2024, allowing the Health Care Agency and Haemo-Stat time to complete negotiations on a new contract, which is expected to be effective April 1, 2024.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, and General Services Agency Procurement Services. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.

  
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John Fankhauser, M.D.  
Chief Executive Officer, County Hospitals

  
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Barry L. Zimmerman  
Health Care Agency Director

**EXHIBIT**

Exhibit 1 - Haemo-Stat, Inc. d/b/a Haemo-Stat Acute Services Amendment No. 12 to Agreement for Nephrology / Dialysis Services