

Setting the Standard in Health Care Excellence

June 3, 2025

County of Ventura Board of Supervisors

SUBJECT:

Approval of, and Authorization for the Health Care Agency Director or Designee to Increase, Expenditures from a Total of \$200,000 to \$250,000 (an increase of \$50,000), Pursuant to the Terms of Existing Contract, with Zelis Claims Integrity LLC, Vendor of Repricing Services for Out of Network Non-Contracted Provider Medical Claims for Ventura County Health Care Plan for the Period of July 1, 2024 to June 30, 2025.

RECOMMENDATION:

That your Board approve and authorize the Health Care Agency Director or designee to increase, expenditures from a total of \$200,000 to \$250,000 (an increase of \$50,000), pursuant to the terms of existing contract, with Zelis Claims Integrity LLC (Zelis), vendor of repricing services for out of network non-contracted provider medical claims for Ventura County Health Care Plan (VCHCP) for the period of July 1, 2024 to June 30, 2025, as set forth in Table 1 below.

FISCAL IMPACT:

	FY 2024-25
Revenues	\$0
Costs	\$50,000
Net County Cost	\$50,000

Funding Source: VCHCP Operational Performance

Matching Requirement: None

Table 1: Contains the VCHCP Vendor request for FY 2024-25

VENDOR	FY 2023-24 EXPENDITURES (As of June 30, 2024)	FY 2024-25 EXPENDITURES (As of April 30, 2025)	FY 2024-25 AUTHORIZED EXPENDITURES	FY 2024-25 INCREASE (Requested)	FY 2024-25 TOTAL AUTHORIZED EXPENDITURE LIMITS
Zelis Claims Integrity LLC	\$ 223,509	\$ 194,390	\$ 200,000	\$ 50,000	\$ 250,000
Totals	\$ 223,509	\$ 194,390	\$ 200,000	\$ 50,000	\$ 250,000

The appropriations needed for this agreement and expenditure are included in the adopted budget of VCHCP for FY 2024-25.

DISCUSSION:

VCHCP contracts with Zelis to provide repricing services for out of network non-contracted provider medical claims. VCHCP receives a significant amount of out of network non-contracted provider claims for services provided to members for services including, but not limited to, emergency room services, inpatient and outpatient services. Having a contract with Zelis to provide repricing services is very valuable since it allows VCHCP to pay the non-contracted provider claim at a reasonable rate accepted by the provider which ultimately allows a great cost savings for VCHCP.

The total requested increase is \$50,000, which brings the total expenditure limit for this vendor to \$250,000 for FY 2024-25. The requested amounts are based on payments to the vendor for repricing services rendered to VCHCP in FY 2024-25.

STRATEGIC PLAN PRIORITY:

The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it supports the goal of providing equitable and timely access to quality healthcare.

This letter has been reviewed by the County Executive Office, County Counsel, and Auditor-Controller's Office. If you have any questions regarding these recommendations, please contact Dee Pupa at (805) 981-5006.

BOARD OF SUPERVISORS

Authorization the Expenditures for One VCHCP Vendor

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Dee Pupa

Health Care Agency Deputy Director Managed Care

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Health Care Agency Director