

Setting the Standard in Health Care Excellence

January 23, 2024

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, California 93009

SUBJECT:

Approval of, and Authorization for the Health Care Agency Director or Designee to Increase, Expenditures from a Total of \$2,770,000 to \$3,280,000 (an increase of \$510,000), Pursuant to the Terms of Existing Contracts, with Beverly Radiology Medical Group, Coastal Radiation Oncology Medical Group Inc, and Total Renal Care Inc, Providers of Medical Services for Ventura County Health Care Plan for the Period of July 1, 2023 to June 30, 2024.

RECOMMENDATION:

That your Board approve and authorize the Health Care Agency Director or designee to increase, expenditures from a total of \$2,770,000 to \$3,280,000 (an increase of \$510,000), pursuant to the terms of existing contracts, with Beverly Radiology Medical Group, Coastal Radiation Oncology Medical Group Inc, and Total Renal Care Inc, providers of medical services for Ventura County Health Care Plan (VCHCP) for the period of July 1, 2023 to June 30, 2024, as set forth in Table 1 below.

FISCAL IMPACT:

Mandatory:	No
Authority:	VCHCP Operational Performance
Funding Match Required:	None
Impact on other Departments:	None

Summary of Revenues and Costs:

	FY 2023-24	FY 2024-25
Revenues:	\$0	\$0
Costs:		
Direct	\$3,280,000	\$0
Indirect-Dept	\$0	\$0
Indirect-County CAP	\$0	\$0
Total Cost	\$3,280,000	\$0
Net County Cost	\$3,280,000	\$0
Recovered Indirect Costs	\$0	\$0

The appropriations needed for these agreements and expenditures are included in the adopted budget of VCHCP for FY 2023-24.

CURRENT FISCAL YEAR BUDGET TABLE

Current FY 2023-24 Budget Projection for Ventura County Health Care Plan Fund E-510 Division 3390				
	Adopted Budget	Adjusted Budget	Estimate to Year-End	Estimated (Savings/Deficit)
Expenditures	\$ 83,981,956	\$ 85,202,550	\$ 85,202,550	\$ 0
Revenue	\$ 84,170,439	\$ 84,170,439	\$ 84,170,439	\$ 0
Operational Income/(Loss)	\$ 188,483	\$ (1,032,111)	\$ (1,032,111)	\$ 0

*Includes interest and fixed assets

Table 1: Contains the VCHCP Provider request for FY 2023-24

PROVIDER	FY 2022-23 EXPENDITURES (As of June 30, 2023)	FY 2023-24 EXPENDITURES (As of December 19, 2023)	FY 2023-24 AUTHORIZED EXPENDITURES	FY 2023-24 INCREASE (Requested)	FY 2023-24 TOTAL AUTHORIZED EXPENDITURE LIMITS
Beverly Radiology Medical Group	\$ 269,011	\$ 135,928	\$ 200,000	\$ 110,000	\$ 310,000
Coastal Radiation Oncology Medical Group, Inc	\$ 213,745	\$ 160,386	\$ 200,000	\$ 170,000	\$ 370,000
Total Renal Care Inc.	\$ 1,214	\$ -	\$ 5,000	\$ -	\$ 5,000
- Ash Tree Dialysis	\$ 31,363	\$ 39,624	\$ 40,000	\$ 170,000	\$ 210,000
- Camarillo	\$ 89,777	\$ 124,639	\$ 250,000	\$ 40,000	\$ 290,000
- Channel Islands Dialysis	\$ 140,432	\$ 71,035	\$ 150,000	\$ 20,000	\$ 170,000
- College Estates Dialysis	\$ 587,435	\$ 305,493	\$ 700,000	\$ -	\$ 700,000
- Oxnard	\$ 241,536	\$ 210,486	\$ 750,000	\$ -	\$ 750,000
- Santa Paula	\$ 2,429	\$ -	\$ 5,000	\$ -	\$ 5,000

PROVIDER	FY 2022-23 EXPENDITURES (As of June 30, 2023)	FY 2023-24 EXPENDITURES (As of December 19, 2023)	FY 2023-24 AUTHORIZED EXPENDITURES	FY 2023-24 INCREASE (Requested)	FY 2023-24 TOTAL AUTHORIZED EXPENDITURE LIMITS
- South Las Vegas Dialysis Center	\$ 44,443	\$ 10,723	\$ 50,000	\$ -	\$ 50,000
- Total Renal Laboratories Inc	\$ 418,072	\$ 151,440	\$ 420,000	\$ -	\$ 420,000
- Ventura					
Totals	\$ 2,039,457	\$ 1,209,754	\$ 2,770,000	\$ 510,000	\$ 3,280,000

STRATEGIC PLAN PRIORITY:

The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it supports the goal of providing equitable and timely access to quality healthcare.

BACKGROUND:

VCHCP has contracts with Ventura County Medical Center (VCMC) and non-VCMC health care providers to obtain routine, elective, emergency, and specialized patient care services for its members. VCHCP contracts with non-VCMC facilities to have an adequate supply of primary care and specialty providers to ensure timely access for its members, as required by Department of Managed Health Care regulations. VCHCP contracts with "tertiary care" facilities when occasional complex illnesses require advanced physician and technological support. Examples of these services can include acute pediatric care, cardiovascular, emergency, and outpatient surgical care.

Beverly Radiology Medical Group provides radiologic and diagnostic imaging services including MRI, CT and PET scans.

Coastal Radiation Oncology Medical Group, Inc., A Professional Medical Corporation provides radiation oncology services by board certified physicians, therapists, physicists, nurses, and support staff to VCHCP members. The group has four (4) locations within Ventura County which is beneficial to the VCHCP membership.

Total Renal Care Inc. provides outpatient dialysis service to patients with chronic kidney failure and end stage renal disease. This provider offers integrated treatment plans, personalized care teams, and conveniently located facilities throughout Ventura County.

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The total requested increase is \$510,000, which brings the total expenditure limit for these providers to \$3,280,000 for FY 2023-24. The FY 2023-24 costs are covered by premiums paid to VCHCP by employers and subscribers. The requested amounts are an estimate based on payments to the providers for healthcare services rendered to VCHCP members in the first five months of FY 2023-24.

This letter has been reviewed by the County Executive Office, County Counsel, and Auditor-Controller's Office. If you have any questions regarding these recommendations, please contact Dee Pupa at (805) 981-5006.



Dee Pupa
Health Care Agency Deputy Director Managed Care
Health Care Plan Administrator



Barry Zimmerman
Health Care Agency Director