

June 3, 2025

County of Ventura Board of Supervisors

**Subject:**

Approval of Amendments With ALKU Technologies, LLC, Login Consulting Services Inc., Healthcare IT Leaders LLC, and CoreMerit Consulting Group, Extending the Contracts From July 1, 2025 Through June 30, 2026, and Adding New Rates; Approval of a New Contract With Prosum, Inc. for Information Technology (IT) Consulting Services From July 1, 2025 Through June 30, 2026; Authorization for the Purchasing Agent or Designee to Increase or Decrease Contract Amounts for an identified “pool” of IT Consulting Vendors, Provided that the Aggregate Amount Paid to Those Vendors Does Not Exceed \$7,500,000 for FY 2025-26. **(Levine Act Item).**

**Recommendations:**

1. That your Board approve, and authorize the Purchasing Agent, Health Care Agency (HCA) Director or designee to sign, amendment No. 1 to contract No. 9522 with ALKU Technologies, LLC (Exhibit 1), amendment No. 5 to contract No. 8448 with Login Consulting Services Inc. (Exhibit 2), amendment No. 6 to contract No. 8456 with Healthcare IT Leaders, LLC (Exhibit 3), and amendment No. 2 to contract No. 9229 with CoreMerit Consulting Group (Exhibit 4), for information technology (IT) consulting services, extending the term of the contracts from July 1, through June 30, 2026, and adding new rates.
2. That your Board approve, and authorize the Purchasing Agent, Health Care Agency (HCA) Director or designee to sign, a new contract with Prosum, Inc. (Exhibit 5) for IT consulting services, from July 1, 2025 through June 30, 2026.
3. That your Board authorize the Purchasing Agent, HCA Director, or designee to increase or decrease the individual contract amounts for the specified IT consulting vendors as needed, provided that the aggregate amount paid for IT consulting services does not exceed \$7,500,000 for FY 2025-26.

**Fiscal Impact:**

	<b><u>FY2025-26</u></b>
Revenues:	\$7,500,000
Costs:	\$7,500,000
Net County Cost:	\$0

Funding Source: VCMC Operating Revenues/Collections/CalAIM Funding  
Mandatory: No

There are sufficient appropriations in the FY26 preliminary budget.

**Table 1 below summarizes the net financial impacts for FY 2025-26:**

**Contains the requests for FY 2025-26 for IT Consulting Services**

Provider	Exhibit	FY 2025-2026
		Contract Amount
ALKU Technologies, LLC	1	\$ 450,000
Login Consulting Services Inc.	2	\$ 1,650,000
Healthcare IT Leaders, LLC	3	\$2,200,000
CoreMerit Consulting Group	4	\$ 2,600,000
Prosum, Inc.	5	\$ 600,000
<b>Total</b>		<b>\$7,500,000</b>

**Discussion:**

HCA continues to refine the IT strategic plan to ensure it meets HCA's long term operational and strategic objectives; however, additional resources are needed to accomplish a number of critical IT projects and system enhancements for the hospital and the integration of the clinic system.

In order to support a complex enterprise like HCA, agility is critical to meet the dynamically changing needs within the healthcare industry. By utilizing prior established consulting contracts with specialized experience and technical skills, HCA IT is able to deliver the right initiatives at the right time to yield the expected outcome, meeting HCA's goals.

The existing contracts allowed HCA to engage resources at the right time to assist the Ambulatory Care Division with meeting requirements for uniform data system (UDS) and quality incentive program (QIP) reporting, maximizing funding eligibility for these multimillion-dollar programs.

The current HCA IT staff provide daily operational support for the agency with existing products and services, with minimal resources available to implement major upgrades or new products. Having established consulting resources to call on as needed enables HCA IT to build and deliver new capabilities such as data and analytics which provide information to key stakeholders when making decisions, ensure information security and compliance with HIPAA security requirements, and make network infrastructure improvements to better support patient care.

HCA IT will use discretion in utilizing resources from the pool of vendors based on project need. Any changes requested of the use of the “pool” will be made by written amendment of the contract, reviewed and approved by County Counsel as to form.

The revised rates and consultant roles identified in the amendments reflect current market conditions and would be effective July 1, 2025 through June 30, 2026.

**Strategic Plan Priority:**

The item presented in this Board letter supports the Reliable Infrastructure and Sustainability, and the Healthy, Safe, and Resilient Communities strategic priorities of the County Strategic Plan as it is designed to provide robust infrastructure and technology to serve the needs of our communities, and to meet the goal of providing access to quality healthcare required for our community to thrive.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, IT Services and General Services Agency Procurement Services. If you have any questions regarding this item, please call Bach Nguyen, HCA Chief Information Officer, at 805-652-5762.



Bach Nguyen  
Health Care Agency Chief Information Officer



Theresa Cho, MD, MHA  
Health Care Agency Director

**Exhibits:**

Exhibit 1-ALKU Technologies, LLC – Amendment No. 1 to Contract No. 9522  
Exhibit 2-Login Consulting Services Inc. - Amendment No. 5 to Contract No. 8448  
Exhibit 3-Healthcare IT Leaders, LLC - Amendment No. 6 to Contract No. 8456  
Exhibit 4-CoreMerit Consulting Group – Amendment No. 2 to Contract No. 9229  
Exhibit 5-Prosum Inc.-Contract