

*Setting the Standard in Health Care Excellence*

February 6, 2024

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, California 93009

**SUBJECT:**

**Approval of, and Authorization for the Health Care Agency Director or Designee to Sign, Amendment No. 1 to the Amended and Restated Provider Services Agreement – PCP (Agreement) With the Ventura County Medi-Cal Managed Care Commission, Doing Business as Gold Coast Health Plan, Increasing the Amount of the Advances Payable Under the Agreement and Modifying the Quality Achievement Goals.**

**RECOMMENDATION:**

That your Board approve, and authorize the Health Care Agency (HCA) Director or designee to sign, Amendment No. 1 to the Amended and Restated Provider Services Agreement – PCP (Agreement) with the Ventura County Medi-Cal Managed Care Commission, doing business as Gold Coast Health Plan (Gold Coast), increasing the amount of the advances payable under the Agreement and modifying the quality achievement goals.

**FISCAL IMPACT:**

There is no fiscal impact with this item.

**STRATEGIC PLAN PRIORITY:**

The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it is designed to meet the goal of providing access to quality healthcare required for our community to thrive.

**DISCUSSION:**

Under the Agreement, HCA's Ambulatory Care clinics provide a full range of primary care physician services to Gold Coast members. Among other provisions, the Agreement sets the terms for the County's participation in the Quality Incentive Pool and Program (QIPP), a Gold Coast program providing incentive payments for providers who meet quality performance targets established by the Department of Health Care Services (DHCS).

The County may earn up to \$25 million in QIPP incentive payments by achieving specified quality targets in 2023 and 2024. To enable HCA to make investments needed to meet the targets, Gold Coast agreed to make advance payments of \$6,250,000 for both 2023 and 2024. The advances for both years are subject to future reconciliation based on HCA's achievement of the performance targets in the applicable year.

After a year's experience under the QIPP, HCA and Gold Coast have agreed on additional investments to assist HCA in meeting the quality targets for 2024, which have increased from the 2023 levels. Under the proposed amendment, the advance amounts for 2023 and 2024 are increased from \$6,250,000 to \$10 million for each year, an increase of \$7.5 million for the two years. The \$25 million total incentive amount available under the Agreement is unchanged.

The proposed amendment would also modify the process for determining achievement of the quality goals by permitting the use of certain alternative measures if DHCS does not establish quality targets in specified performance areas.

This letter has been reviewed by the County Executive Office, County Counsel, and Auditor- Controller's Office. If you have any questions regarding this item, please contact John Polich, HCA Deputy Director for Government and Regulatory Affairs, at (805) 677-5140.

  
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Barry L. Zimmerman  
Health Care Agency Director

**Exhibit 1 – Gold Coast Health Plan – Amendment No. 1 to the Amended and Restated  
Provider Services Agreement – PCP**