

Setting the Standard in Health Care Excellence

June 4, 2024

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT:

Approval of, and Authorization for the Purchasing Agent or Designee to Sign, Amendment 9 to Contract 7536 with Wipfli LLP, Modifying the Scope of Work Effective July 1, 2023 through June 30, 2024; Approval of, and Authorization for the Purchasing Agent or Designee to Sign, Amendment 10 to Contract 7536 with Wipfli LLP, Extending the Term of the Agreement and Increasing the Not to Exceed Amount from \$435,000 to \$535,000 (an Increase of \$100,000), Effective July 1, 2024 through June 30, 2025; Approval of, and Authorization for the Purchasing Agent or Designee to Make Limited Modifications and Extend the Term of the Agreement.

RECOMMENDATIONS:

1. That your Board approve, and authorize the Purchasing Agent or designee to sign, Amendment 9 to Contract 7536 with Wipfli LLP, modifying the scope of work effective July 1, 2023 through June 30, 2024.
2. That your Board approve, and authorize the Purchasing Agent or designee to sign, Amendment 10 to Contract 7536 with Wipfli LLP, extending the term of the agreement and increasing the not to exceed amount from \$435,000 to \$535,000 (an increase of \$100,000), effective July 1, 2024 through June 30, 2025.
3. Authorization for the Purchasing Agent or designee (a) to approve modifications to decrease the amount of the agreement, (b) to approve budget modifications that do not increase the amount of the agreement and (c) to approve corrections, clarifications and technical changes and modifications to the agreement, when the changes are consistent with the original purpose of the agreement and do not result in additional costs to the County, subject to County Counsel review and approval.
4. Authorization for the Purchasing Agent or designee to extend the term of the agreement, up to two times for a period not to exceed one year, on the same or more favorable terms and conditions (with any changes in the scope of work to be

consistent with the original purpose of the agreement), and for up to an amount not to exceed (a) the amount of the agreement and (b) any Board-approved increase made to the agreement amount within FY 2024-25. All extensions would be subject to all necessary prior appropriations and other budgetary approvals by your Board and review and approval as to form by County Counsel.

FISCAL IMPACT:

Mandatory: No
 Source of Funding: VCMC Operating Revenues/Collections
 Funding Match Required: None
 Impact on Other Departments: N/A

Summary of Annual Revenues and Costs under this agreement.

	<u>FY 2023-24</u>	<u>FY 2024-25</u>
REVENUE:	\$0	\$535,000
DIRECT COSTS:	\$0	\$535,000
INDIRECT COSTS:	Minor	Minor
Net revenue <cost>	\$0	\$0

Current FY 2023-24 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$673,790,899	\$721,214,436	\$676,277,276	\$44,937,160
Revenue	\$665,452,626	\$682,772,959	\$672,052,975	(\$10,719,984)
Operational Income/(Loss)	(\$8,338,273)	(\$38,441,477)	(\$4,224,301)	\$34,217,176

Sufficient revenue and appropriations are included in the FY24-25 preliminary budget. The operational income includes "Operating Transfers In" that is primarily attributed to County contributions.

STRATEGIC PLAN PRIORITY:

The items presented in this Board letter support the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as they are designed to meet the goal of providing access to quality healthcare required for our community to thrive.

DISCUSSION:

Recommendation #1:

The Health Care Agency (HCA) contracts with Wipfli LLP to provide consulting services as well as reporting services and audit support for various cost reports and other required reporting for Ventura County Medical Center (VCMC) and the Ambulatory Care clinics. The current agreement includes up to \$200,000 in professional fees each for VCMC and Ambulatory Care (\$400,000 in total). The actual fees for work related to VCMC have proved to be higher than anticipated but those for Ambulatory Care related services have been lower-than-expected. The proposed amendment 9 removes the separate line-item amounts so that HCA, the Purchasing Agent, and the Auditor-Controller's office may make necessary adjustments to the purchase order for this agreement without increasing the not to exceed amount. There is no net increase to the agreement from this amendment.

Recommendation #2:

The proposed amendment 10 extends the term of the agreement for fiscal year 2024-25 and increases the not to exceed amount from \$435,000 to \$535,000. Increased services performed under this agreement are needed due to recent turnover in HCA Fiscal leadership.

Recommendation #3:

In order to timely respond to needed changes to achieve contract goals and ensure costs are maintained within available funding and budgets, HCA also requests authorization for the Purchasing Agent or designee (a) to approve modifications to decrease the amount of the agreement, (b) to approve budget modifications that do not increase the amount of the agreement and (c) to approve corrections, clarifications and technical changes and modifications to the agreement, when the changes are consistent with the original purpose of the agreement and do not result in additional costs to the County, subject to County Counsel review and approval.

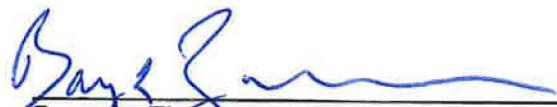
Recommendation #4:

HCA requests authorization for the Purchasing Agent or designee to extend the term of the agreement, up to two times for a period not to exceed one year for each extension, on the same or more favorable terms and conditions (with any changes in the scope of work to be consistent with the original purpose of the agreement), and for up to an amount not to exceed (a) the amount of the agreement and (b) any Board-approved increase made to the agreement amount within FY 2024-25. All extensions would be subject to all necessary prior appropriations and other budgetary approvals by your Board and review and approval as to form by County Counsel.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, and General Services Agency Procurement Services. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.



John Fankhauser, M.D.
Chief Executive Officer, County Hospitals



Barry L. Zimmerman
Health Care Agency Director

EXHIBITS

- Exhibit 1 – Wipfli LLP Amendment 9
- Exhibit 2 – Wipfli LLP Amendment 10