

*Setting the Standard in Health Care Excellence*

September 12, 2023

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, California 93009

**SUBJECT:**

**Approval of, and Authorization for the Purchasing Agent or Designee to Sign, Amendment No. 11 to the Agreement for Nephrology / Dialysis Services with Haemo-Stat, Inc. dba Haemo-Stat Acute Services for Inpatient Dialysis Service, Effective September 12, 2023, Increasing the Not-to-Exceed Amount by \$550,000 to \$3,650,000 for the Period of January 1, 2021 through December 31, 2023.**

**RECOMMENDATION:**

That your Board approve, and authorize the Purchasing Agent or designee to sign, amendment No. 11 to the agreement for nephrology / dialysis services with Haemo-Stat, Inc. dba Haemo-Stat Acute Services (Haemo-Stat) for inpatient dialysis service, effective September 12, 2023, increasing the not-to-exceed amount by \$550,000 to \$3,650,000 for the period of January 1, 2021 through December 31, 2023.

**FISCAL IMPACT:**

Mandatory:	No
Source of Funding:	VCMC Operating Revenues/Collections
Funding Match Required:	None
Impact on Other Departments:	N/A

Summary of Annual Revenues and Costs Under this agreement:

	<u>FY 2023-24</u>	<u>FY 2024-25</u>
REVENUE:	\$550,000	\$0
DIRECT COSTS:	\$550,000	\$0
INDIRECT COSTS:	Minor	Minor
Net Revenue <cost>	\$0	\$0

**CURRENT FISCAL YEAR BUDGET:**

Current FY 2023-24 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$673,790,899	\$673,790,899	\$673,790,899	\$0
Revenue	\$665,452,626	\$665,452,626	\$665,452,626	\$0
Operational Income/(Loss)	(\$8,338,273)	(\$8,338,273)	(\$8,338,273)	\$0

Sufficient revenue and appropriations are included in the FY 23-24 adopted budget. The operational income includes "Operating Transfers In" that are primarily attributed to County contribution.

**DISCUSSION:**

Haemo-Stat provides inpatient dialysis services for Ventura County Medical Center (VCMC) and Santa Paula Hospital (SPH). The services provided by Haemo-Stat are vital to VCMC and SPH patients. The attached proposed amendment increases the not-to-exceed amount by \$550,000 to \$3,650,000 for the period from January 1, 2021 through December 31, 2023 to ensure these vital services continue through the current calendar year. The Health Care Agency is working with Haemo-Stat on a new contract which will be effective January 1, 2024.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, and General Services Agency Procurement Services. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.

  
John Fankhauser, M.D.  
Chief Executive Officer, County Hospitals

  
Barry L. Zimmerman  
Health Care Agency Director

**EXHIBIT**

Exhibit 1 - Haemo-Stat, Inc. d/b/a Haemo-Stat Acute Services Amendment No. 11 to Agreement for Nephrology / Dialysis Services