

FIVE-YEAR PURCHASE AGREEMENT

BETWEEN ROSENBAUER AMERICA AND VENTURA COUNTY FIRE DEPARTMENT

This Agreement ("Agreement") is made and entered into this ____ day of _____, 2025 ("Effective Date"), by and between Rosenbauer America ("Seller") and Ventura County Fire Department ("Buyer"), collectively referred to as the "Parties."

1. TERM

This Agreement shall be effective for a period of five (5) years, commencing on the Effective Date and expiring on _____, 2030, unless terminated earlier by mutual written agreement.

2. PURPOSE

Seller agrees to supply, and Buyer agrees to purchase fire apparatus, including pumpers and tractor-drawn aerials, according to the terms and conditions set forth herein.

3. PRICING AND PAYMENT TERMS

Rosenbauer America agrees that annual price increases will be based on the CPI for the Los Angeles-Long Beach-Anaheim California area and have a maximum annual price cap of a 5% increase.

https://www.bls.gov/regions/west/news-release/consumerpriceindex_losangeles.htm

3.1 CONTRACT PRICING

- The contract price for pumpers shall be **\$1,367,711 per unit**.
- The contract price for tractor-drawn aerials shall be **\$2,322,821 per unit**.

Travel costs will be calculated and added at \$2,250 per FD traveler, per trip, divided by the number of units purchased for each build.

Contract pricing shall be subject to increases as noted above except in the case of force majeure events, tariff increases, Acts of God and changes in requirements of regulatory agencies: NFPA and DOT mandates or Federal, State or Local agencies requirement changes impacting fire apparatus.

3.2 PRE-PAYMENT DISCOUNTS

Buyer shall have the option to reduce the purchase price through the following prepayment options:

- **Chassis Only Pre-payment:**
 - A **\$24,622** discount per unit for pumpers.
 - A **\$30,163** discount per unit for tractor-drawn aerials.
- **Aerial Pre-payment:**
 - An **\$8,514** discount per unit for aerials.
- **80% Pre-payment of Final Contract Amount (upon delivery):**
 - A **\$66,500** discount per unit for pumpers.
 - A **\$163,100** discount per unit for tractor-drawn aerials.
- **100% Pre-payment of Contract:**
 - An **\$81,000** discount per unit for pumpers.
 - A **\$198,700** discount per unit for tractor-drawn aerials.

4. ORDERING PROCESS

Buyer shall issue purchase orders specifying the number of units, configuration, and applicable prepayment option. Each purchase order shall be incorporated into this Agreement.

5. DELIVERY TERMS

Seller agrees to deliver the fire apparatus within a mutually agreed-upon timeframe:

- **Pumpers:** Approximately **910 days** from the date of contract.
- **Tractor-Drawn Aerials:** Approximately **910 days** from the date of contract.

6. WARRANTY

Seller shall provide standard manufacturer warranties for all fire apparatus. Extended warranties may be available upon request.

7. TERMINATION

Either Ventura County or Rosenbauer America can terminate the agreement at any time, with reasonable notification and justification. Further, this would be done with mutually agreed upon completion and acceptance of work in progress vehicles or finished vehicles. In doing so, neither party would be in breach of contract.

8. GOVERNING LAW

This Agreement shall be governed by the laws of the State of California.

9. ENTIRE AGREEMENT

This Agreement constitutes the entire understanding between the Parties and supersedes all prior agreements or understandings, whether written or oral.

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the Effective Date.

ROSENBAUER AMERICA

By: _____
Name: _____
Title: _____
Date: _____

VENTURA COUNTY FIRE DEPARTMENT

By: _____
Name: _____
Title: _____
Date: _____