

*Setting the Standard in Health Care Excellence*

September 26, 2023

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, California 93009

**Subject: Approval of, and Authorization for the Health Care Agency Director or Designee to Sign, The Second Amendment to the Agreement with Andrei Bobrow, M.D., Inc., DBA Channel Islands Inpatient Pediatrics, for Medical Director, Attending Physicians, Inpatient Pediatric Hospitalist Services, Extending the Agreement for Two Additional Contract Years, Adding 24 Hour Emergency Department Call Services at Community Memorial Hospital, and Increasing the Contract Maximum by \$274,500, Effective October 1, 2023, for a New Contract Maximum of \$1,045,750 for the Period of July 1, 2023, through September 30, 2024, and by \$273,750 for a New Contract Maximum of \$890,750 per Contract Year for Up To Two Additional Contract Years Thereafter.**

**Recommendation:**

That your Board approve, and authorize the Health Care Agency Director or designee to sign, the second amendment to the agreement with Andrei Bobrow, M.D., Inc., DBA Channel Islands Inpatient Pediatrics, for Medical Director, Attending Physicians, Inpatient Pediatric Hospitalist Services, extending the term of the agreement for two additional contract years, adding 24 hour Emergency Department call services at Community Memorial Hospital, and increasing the contract maximum by \$274,500, effective of October 1, 2023, for a new contract maximum of \$1,045,750 for the period of July 1, 2023, through September 30, 2024, and by \$273,750 for a new contract maximum of \$890,750 per contract year for up to two additional contract years thereafter.

**Fiscal Impact:**

Mandatory:	No
Source of Funding:	VCMC Operating Revenues/Collections
Funding Match Required:	None
Impact on Other Departments:	N/A

Summary of Annual Revenues and Costs under this agreement.

	<u>FY 2023-24</u>	<u>FY 2024-25</u>
REVENUE:	\$205,875	\$890,750
DIRECT COSTS:	\$205,875	\$890,750
INDIRECT COSTS:	Minor	Minor
Net revenue <cost>	\$0	\$0

<b>Current FY 2023-24 Budget Projections for Ventura County Medical Center #3300</b>				
	<b>Adopted Budget</b>	<b>Adjusted Budget</b>	<b>Projected Actual</b>	<b>Estimated Savings/(Deficit)</b>
Expenditures	\$673,790,899	\$673,790,899	\$673,790,899	\$0
Revenue	\$665,452,626	\$665,452,626	\$665,452,626	\$0
Operational Income/(Loss)	(\$8,338,273)	(\$8,338,273)	(\$8,338,273)	\$0

\*The operational income includes "Operating Transfers In" that is primarily attributed to County contributions.

**Table 1 below summarizes the net financial impacts of the VCMC contract:**

Provider	Eff. Date	Current Contract Annual Maximum	Proposed Contract Annual Maximum	Contract Year 1 Inc/<Decr>	Contract Year 2 Inc/<Decr>
Andrei Bobrow, M.D., Inc., DBA Channel Islands Inpatient Pediatrics	10/01/23	\$617,000	\$891,500	\$274,500	\$0
Andrei Bobrow, M.D., Inc., DBA Channel Islands Inpatient Pediatrics	10/01/24	\$617,000	\$890,750	\$0	\$273,750
<b>Total</b>				<b>\$274,500</b>	<b>\$273,750</b>

**Discussion:**

The proposed second amendment before your Board is for Andrei Bobrow, M.D., Inc., DBA Channel Islands Inpatient Pediatrics. Dr. Bobrow has been providing pediatric hospitalist services for the Health Care Agency (HCA) since 2005. The amendment extends the term of this agreement through 2026 and adds 24 hours per day, on-call services at the Community Memorial Hospital (CMH) Emergency Department. Pediatric patients who present to the CMH Emergency Department will be stabilized and, if

additional care is necessary, HCA pediatric hospitalists will coordinate their transfer to the Ventura County Medical Center (VCMC) Pediatric Department or Pediatric Intensive Care Unit, depending on the level of care needed. These modifications result in an increase of \$274,500 for the period of July 1, 2023, through September 30, 2024, and \$273,750 for future contract years thereafter. These costs are not included in the adopted budget for fiscal year 2023-24 because these costs are offset by a direct contract with CMH that provides for compensation to HCA for pediatric hospitalists to be on-call for the CMH Emergency Department, as well as additional revenue that will be generated when patients are transferred to VCMC for additional care.

Our partnering with CMH best serves the young generation of our community and, simultaneously, generates additional revenue to our pediatric units. HCA will return to your Board for a modification in the budget for additional appropriations to cover the cost of this amendment.

This letter has been reviewed by County Counsel, the Auditor-Controller's Office, and the County Executive Office. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.



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JOHN FANKHAUSER, M.D.  
Chief Executive Officer, County Hospitals



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BARRY ZIMMERMAN  
Health Care Agency Director

Attachment:

Exhibit 1 – Second Amendment to Agreement with Andrei Bobrow, M.D., Inc., DBA Channel Islands Inpatient Pediatrics for Medical Director, Attending Physicians, Inpatient Pediatric Hospitalist Services