

May 21, 2024

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, California 93009

SUBJECT:

Approval of, and Authorization for the Health Care Agency Director or Designee to Sign, Amendment No. 2 to the Amended and Restated Provider Services Agreement – PCP (Agreement) With the Ventura County Medi-Cal Managed Care Commission, Doing Business as Gold Coast Health Plan, Adding New Quality Achievement Goals and Increasing the Incentives Payable Under the Agreement.

RECOMMENDATION:

That your Board approve, and authorize the Health Care Agency (HCA) Director or designee to sign, Amendment No. 2 to the Amended and Restated Provider Services Agreement – PCP (Agreement) with the Ventura County Medi-Cal Managed Care Commission, doing business as Gold Coast Health Plan (Gold Coast), adding new quality achievement goals and increasing the incentives payable under the Agreement.

FISCAL IMPACT:

Mandatory:	No
Source of Funding:	Gold Coast
Funding Match Required:	None
Impact on Other Departments:	N/A

Summary of Annual Revenues and Costs Under this agreement:

	<u>FY 2023-24</u>	<u>FY 2024-25</u>
REVENUE:	\$4,000,000	\$1,000,000
DIRECT COSTS:	\$4,000,000	\$1,000,000
INDIRECT COSTS:	Minor	Minor
Net Revenue <cost>	\$0	\$0

Current FY 2023-24 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$673,790,899	\$712,998,636	\$677,942,647	\$35,055,989
Revenue	\$665,452,626	\$672,888,408	\$674,242,404	\$1,353,996
Operational Income/(Loss)	(\$8,338,273)	(\$40,110,228)	(\$3,700,243)	\$36,409,985

"The operational income includes "Operating Transfers In" that is primarily attributed to County contributions. FY2023-23 Adopted Budget includes sufficient Revenues and Expenditures."

STRATEGIC PLAN PRIORITY:

The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it is designed to meet the goal of providing access to quality healthcare required for our community to thrive.

DISCUSSION:

HCA's Ambulatory Care clinics provide a full range of primary care physician services to Gold Coast members. Among other things, the Agreement sets the terms for the County's participation in the Quality Incentive Pool and Program (QIPP), a Gold Coast program providing incentive payments for providers who meet quality performance targets established by the Department of Health Care Services.

Under the Agreement, the County may currently earn up to \$25 million in QIPP incentive payments by achieving 10 specified quality targets in 2023 and 2024. The proposed amendment would make up to an additional \$5 million available for achievement of an additional four quality targets in 2024, including measures relating to asthma medication and follow-up visits for substance abuse. Of the additional funds, \$4 million would be payable in advance on or before July 1, 2024, with the remaining \$1 million available following successful achievement of the quality targets.

This letter has been reviewed by the County Executive Office, County Counsel, and Auditor- Controller's Office. If you have any questions regarding this item, please contact John Polich, HCA Deputy Director for Government and Regulatory Affairs, at (805) 677-5140.


Barry L. Zimmerman
Health Care Agency Director

**Exhibit 1 – Gold Coast Health Plan – Amendment No. 2 to the Amended and Restated
Provider Services Agreement – PCP**