



January 9, 2024

Board of Directors  
Ventura County Fire Protection District  
800 South Victoria Avenue  
Ventura, CA 93009

**SUBJECT:**

Approval of, and Authorization for the Purchasing Agent or Designee to Execute, the Fifth Amendment to County Contract No. 6590 with Motorola Solutions, Inc., to Continue System Maintenance Services for the Simulcast Radio Systems Retroactive from January 1, 2024, through December 31, 2024, for \$463,301 for the Ventura County Fire Protection District's Portion of the Agreement; Ratification of the Chief Information Officer's Authorization of Motorola Solutions, Inc. to Perform Services Prior to the Execution of the Fifth Amendment to County Contract No. 6590; and Authorization for the Purchasing Agent or Designee to Execute Limited Amendments and Change Orders with a Maximum Additional Cost of \$20,000.

**RECOMMENDATIONS:**

1. Approve, and authorize the Purchasing Agent or designee, to execute the attached Fifth Amendment (Exhibit 1) to County Contract No. 6590 with Motorola Solutions, Inc. (MSI), to continue providing maintenance services for the Ventura County Fire Protection District (Fire District) and the Ventura County Sheriff's Office simulcast radio systems for a maximum total one-year amount of \$463,301 for the Fire District's portion of the agreement.
2. Ratify the Fire Chief's authorization to MSI to perform services prior to execution of the Fifth Amendment.
3. Authorize the Purchasing Agent or designee to execute future amendments or change orders to County Contract No. 6590 needed to provide such services, provided the total cost of all such amendments and change orders does not exceed \$20,000, and each amendment and change order is consistent with the original purpose of the contract and reviewed and approved as to form and legal sufficiency by the County Counsel's Office.

**REASON FOR RATIFICATION:**

Quote received from Motorola did not allow sufficient time to present the Fifth Amendment to your Board in December.

**FISCAL/MANDATES IMPACT:**

Mandatory: No  
 Source of Funding: Fire District Budget Unit 2721 Operations and Support Services  
 Funding Match Required: None  
 Impact on Other Departments: None

Summary of Revenues and Cost:	<u>FY 2023-24</u>	<u>FY 2024-25</u>
Revenues:	\$ 0	\$ 0
Costs:		
Direct – Dept.	\$ 463,301	\$ 0
Indirect – Count CAP	\$ 0	\$ 0
Direct	\$ 0	\$ 0
Total Costs:	\$ 463,301	\$ 0
Net Costs:	\$ 463,301	\$ 0

<b>Current FY 2023-24 Budget Projection for the Fire District - BU 2721</b>				
	Adopted Budget	Adjusted Budget	Projected Budget	Estimated Savings/(Deficit)
Appropriations	185,804,176	208,900,088	208,900,088	
Revenue	195,536,454	195,903,426	195,903,426	
Net Cost	(9,732,278)	12,996,662	12,996,662	

Approval of this request will result in a total expenditure to the Fire District of \$463,301 for Fiscal Year 2023-24. Sufficient appropriations for this contract are available in the Fire District’s Budget Unit 2721 to accommodate the above recommendations.

**STRATEGIC PLAN:**

This item contributes to the Board of Supervisors (Board’s) 2024–2027 strategic priority to invest in *Healthy, Safe, and Resilient Communities*. The Fire Protection District, Sheriff’s Office, and IT Services agree that extending the contract for maintaining the simulcast radio system will ensure all departments providing safety services have access to secure and stable communications.

**DISCUSSION:**

A. Background Facts & Circumstances:

The Fire District and the Sheriff's Office each utilize a countywide network of VHF base-station radios providing communications between field personnel (deputies, commanders, firefighters, chiefs, etc.) and their respective dispatch (command and control) centers via mobile or portable VHF subscriber radio equipment through base-station radios located predominately on mountain-top sites.

In 2007 the Fire District, Sheriff's Office, and IT Services developed the Simulcast Radio Equipment Project to address the challenges of communicating in a larger geographical area when using a lower power portable radio, which was completed in 2010.

Pursuant to your Board's approval on May 13, 2008, the Fire District and the County entered into a contract with MSI, to implement a total of up to 12 simulcast radio channels (eight Fire District channels and four Sheriff's Office channels) under County Contract No. 5662.

In the summer of 2011, MSI implemented six simulcast radio channels (four Fire District channels and two Sheriff's Office channels) and commenced a first year of system maintenance, which expired on August 7, 2012. A third Sheriff's Office simulcast radio channel was implemented in October 2011, which was not covered by County Contract No. 5662.

B. Current Request:

On July 31, 2012, the County and the Fire District approved Contract No. 6590 with MSI to provide five years of annual support of the simulcast radio system for four Fire District and all three Sheriff's Office radio channels from August 8, 2012, through June 30, 2017, at the same support level provided under County Contract No. 5662. The First Amendment to Contract No. 6590 with MSI (approved June 20, 2017) extended annual support of the simulcast radio system by an additional two and one-half years (30 months) to continue annual support from July 1, 2017, through December 31, 2019, at the same support level and ensure that the simulcast radio systems are sufficiently maintained as necessary to support the missions of the Fire District and the Sheriff's Office, as well as revising the statement of work and pricing terms. The Second Amendment (approved February 25, 2020) extended the annual support of the simulcast radio system for an additional two years from January 1, 2020 through December 31, 2021, and revised the pricing terms. The Third Amendment (approved March 1, 2022) extended the annual support of the simulcast radio system for an additional year from January 1, 2022 through December 31, 2022, and revised the pricing. The Fourth Amendment (approved January 10, 2023) extended the annual support of the simulcast radio system for an additional year from January 1, 2023 through December 31, 2023, and

revised the pricing. This Fifth Amendment (Exhibit 1) to County Contract No. 6590 extends the annual support from January 1, 2024 through December 31, 2024, and revises pricing.

The maximum expense under the attached Fifth Amendment for the portion of MSI services for the Fire District is \$463,301.

The Sheriff's Office, Fire Protection District, and IT Services concur that extending this contract is in the best interest of the County's public safety radio communications system. Maintaining the simulcast radio system will ensure that the County and region has access to secure and stable communications throughout all departments providing safety services. This Fifth Amendment is an essential component for safeguarding the continued viability of the system.

This Board letter and the Fifth Amendment have been reviewed by the County Executive Office, the Auditor-Controller's Office, County Counsel, and the General Services Agency/Procurement Services.

If you have any questions, please contact me at (805) 389-9704 or Manager of Fire Information Technology Jim Norris at (805) 389-9714.



DUSTIN GARDNER  
Fire Chief

DG/BW/JN/BB:lg|

Attachments:

Exhibit 1: Fifth Amendment to County Contract No. 6590