

Setting the Standard in Health Care Excellence

February 6, 2024

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, California 93009

SUBJECT:

Approval of, and Authorization for the Purchasing Agent or Designee to Sign, Amendment No. 21 to Contract No. 4314 with Experian Health, Inc., for Claim Processing and Management Services, Increasing the Not-To-Exceed Amount by \$6,900 From \$399,203 to \$406,103 for FY2023-24, and by \$5,400 From \$579,614 to \$585,014 for FY2024-25.

RECOMMENDATION:

That your Board approve, and authorize the Purchasing Agent or designee to sign, amendment No. 21 to contract No. 4314 (Exhibit 2) with Experian Health, Inc. (Experian) for claim processing and management software services, increasing the not-to-exceed amount by \$6,900 from \$399,203 to \$406,103 for FY2023-24, and by \$5,400 from \$579,614 to \$585,014 for FY2024-25.

FISCAL IMPACT:

Mandatory:	No
Source of Funding:	VCMC Operating Revenues/Collections
Funding Match Required:	None
Impact on Other Departments:	N/A

Summary of Annual Revenues and Costs Under this agreement:

	<u>FY 2023-24</u>	<u>FY 2024-25</u>
REVENUE:	\$6,900	\$5,400
DIRECT COSTS:	\$6,900	\$5,400
INDIRECT COSTS:	Minor	Minor
Net Revenue <cost>	\$0	\$0

CURRENT FISCAL YEAR BUDGET:

Current FY 2023-24 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated Savings/(Deficit)
Expenditures	\$673,790,899	\$673,790,899	\$673,790,899	\$0
Revenue	\$665,452,626	\$665,452,626	\$665,452,626	\$0
Operational Income/(Loss)	(\$8,338,273)	(\$8,338,273)	(\$8,338,273)	\$0

Sufficient revenue and appropriations are included in the FY 23-24 adopted budget. The operational income includes "Operating Transfers In" that are primarily attributed to County contribution.

STRATEGIC PLAN PRIORITY:

The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it is designed to provide an effective use of technology.

DISCUSSION:

Pursuant to Government Code Section 25502.5, approval must be secured from your Board for all services that are expected to exceed the Purchasing Agent's authority (\$200,000 per contractor) during the fiscal year.

Experian and the Ventura County Health Care Agency (HCA) first became partners in 2001. Over the past 22 years, Experian has continued to support HCA across various parts of the revenue cycle process. At the front end of the revenue cycle process, Experian is currently implementing several software solutions through the Oracle Health partnership to streamline patient access workflows, reduce errors and automate manual processes. At the backend of the revenue cycle process, Experian currently partners with HCA as the claims clearinghouse to automate the claims workflows and improve the healthcare claims management process.

The amendment before your Board is for Experian to provide ancillary system interface 837 claim files to Corro Health, Inc., allowing for the mapping of payor contracted rates to the services being billed.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, and General Services Agency Procurement Services. If you have any questions regarding this item, please call Michael Taylor, HCA Chief Financial Officer, at 805-677-5110.



Michael Taylor
Health Care Agency Chief Financial Officer



Barry L. Zimmerman
Health Care Agency Director

EXHIBIT

Exhibit 1 – Experian Health, Inc. - Amendment No. 21 to Contract No. 4314