
Setting the Standard in Health Care Excellence

September 26, 2023

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT:

Approval of, and Authorization for the Health Care Agency Director or Designee to Sign, a Letter of Agreement for Acute Care Pediatric Services Effective October 1, 2023 Between Kaiser Foundation Hospitals and the County of Ventura, Pending Completion of a More Comprehensive Services Agreement.

RECOMMENDATION:

That your Board approve and authorize the Health Care Agency (HCA) Director or designee to sign, the attached Letter of Agreement (LOA) (Exhibit 1) for acute care pediatric services effective October 1, 2023 through December 31, 2023 between Kaiser Foundation Hospitals (KFH) and the County of Ventura, pending completion of a more comprehensive services agreement.

FISCAL IMPACT:

There is no fiscal impact at this time as this is a new agreement for services.

DISCUSSION:

Community Memorial Hospital (CMH) is transitioning its pediatric services to Ventura County Medical Center (VCMC) effective October 1, 2023. KFH has an exclusive hospital services agreement with CMH for hospital services provided to Kaiser members in the western part of Ventura County. The transition of services from CMH to VCMC requires that KFH establish an agreement with Ventura County for pediatric services. To that end, KFH and VCMC initiated discussions regarding a hospital agreement for pediatric services. However, because VCMC already serves other Kaiser members that are admitted through the emergency room, VCMC offered to negotiate a full-service hospital agreement and KFH agreed.

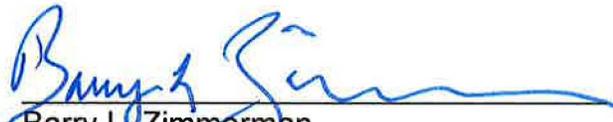
During the last two months, VCMC and KFH have exchanged rate proposals and contract language, but the parties require additional time to finalize the full services

agreement. Due to the urgency of the pediatric program transition from CMH effective October 1, 2023, VCMC and KFH have negotiated a temporary ninety (90) day LOA for pediatric services for the period of October 1, 2023 through December 31, 2023.

This LOA is entered into between KFH a California nonprofit public benefit corporation on behalf of its Southern California region, and County of Ventura, owner and operator of VCMC. This LOA sets forth the parties' nonexclusive contractual arrangement for acute care pediatric services provided at VCMC to pediatric members of Kaiser Foundation Health Plan, Inc. and pediatric members of fully insured plans of Kaiser Permanente Insurance Company .

The portions of the agreement concerning compensation paid to HCA are exempt from disclosure under the Public Records Act (Health and Safety Code Section 1457 (c) (1)). If the Board would like further information regarding the rates, the original agreements are retained by Mike Taylor, HCA Chief Financial Officer.

This letter has been reviewed by the County Executive Office, County Counsel, and Auditor-Controller's Office. If you have any questions regarding this item, please call Paul Jaconette, MPH, Director of Strategy and Business Development at 805-677-5105.



Barry L. Zimmerman
Health Care Agency Director

Exhibit 1: Letter of Agreement