



January 9, 2024

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT:

Approval of, and Authorization for the Purchasing Agent or Designee to Execute, the Fifth Amendment to County Contract No. 6590 with Motorola Solutions, Inc. (MSI), to Continue System Maintenance Services for the Simulcast Radio Systems Retroactive from January 1, 2024, through December 31, 2024, for \$409,476.51, for the Ventura County Sheriff's Office's Portion of the Agreement; Ratification of the Chief Information Officer's Authorization of MSI to Perform Services Prior to the Execution of the Fifth Amendment to County Contract No. 6590; and Authorization for the Purchasing Agent or Designee to Execute Limited Amendments and Change Orders with a Maximum Additional Cost of \$20,000, and Subject to County Counsel's Review and Approval.

RECOMMENDATIONS:

1. Approve, and authorize the Purchasing Agent or designee, to execute the attached Fifth Amendment (Exhibit 1) to County Contract No. 6590 with Motorola Solutions, Inc. (MSI) ("Fourth Amendment"), to continue providing maintenance services for the Ventura County Sheriff's Office's ("Sheriff's Office") simulcast radio systems for a maximum total one-year amount of \$409,476.51
2. Ratify the Chief Information Officer's authorization to MSI to perform services prior to execution of the Fifth Amendment to County Contract No. 6590.
3. Authorize the Purchasing Agent or designee to execute amendments and change orders as needed to provide such services, provided the total cost of such amendments and change orders does not exceed \$20,000, and subject to County Counsel's review and approval.

REASON FOR RATIFICATION:

Quote received from Motorola did not allow sufficient time to present the Fifth Amendment to your Board in December.

IT SERVICES FISCAL IMPACT:

Mandatory: No
 Source of Funding: Information Technology Services Department –
 Network Services ISF – Fund I510, Unit 4851
 Funding Match Required: No
 Impact on Other Departments: Sheriff Office

Summary of Revenue and Costs:	<u>FY 2023-24</u>	<u>FY 2024-25</u>
Revenue:	\$ 409,477	\$ 470,898
Costs:		
Direct	\$ 409,477	\$ 470,898
Indirect – Department	\$ 0	\$ 0
Indirect – County CAP	\$ 0	\$ 0
Total Cost:	\$ 409,477	\$ 470,898
 Net IT Services Cost:	 \$ 0	 \$ 0

FY 2023-24 Budget Projection for Network Services Unit 4851				
	Adopted Budget	Adjusted Budget	Projected Budget	Estimated Savings (Deficit)
Appropriations	\$17,785,485	\$18,046,535	\$18,046,535	\$0
Revenue	\$25,237,194	\$25,728,614	\$25,728,614	\$0
Net Operating Gain/(Loss)	\$7,451,709	\$7,682,079	\$7,682,079	\$0

Sufficient appropriations are available in the FY 2023-24 Budget.

STRATEGIC PLAN:

In recognition of your Board's strategic priorities, this maintenance agreement maintains high-performing public safety services.

DISCUSSION:

A. Background Facts & Circumstances:

The Sheriff's Office and the Fire Protection District each utilizes a countywide network

of VHF base-station radios providing communications between field personnel (deputies, commanders, firefighters, chiefs, etcetera) and their respective dispatch (command and control) centers via mobile or portable VHF subscriber radio equipment through base-station radios located predominately on mountain-top sites. In 2007 the Fire Protection District, Sheriff's Office, and IT Services developed the Simulcast Radio Equipment Project to address the challenges of communicating in a larger geographical area when using a lower power portable radio, which was completed in 2010.

Pursuant to your Board's approval on May 13, 2008, the Fire Protection District and the County entered into a contract with Motorola Solutions, Inc. (MSI), to implement a total of up to twelve simulcast radio channels (eight Fire Protection District channels and four Sheriff's Office channels) under County Contract No. 5662.

In the summer of 2011, MSI implemented six simulcast radio channels (four Fire Protection District channels and two Sheriff's Office channels) and commenced a first year of system maintenance, which expired on August 7, 2012. IT Services implemented a third Sheriff's Office simulcast radio channel in October 2011, which was not covered by County Contract No. 5662.

On July 31, 2012, your Board approved Contract No. 6590 with MSI to provide five years of annual support of the simulcast radio system for four Fire Protection District and all three Sheriff's Office radio channels from August 8, 2012, through June 30, 2017, at the same support level provided under County Contract No. 5662. The first amendment to Contract No. 6590 with MSI extended annual support of the simulcast radio system by an additional two and one-half years (30 months) to continue annual support from July 1, 2017, through December 31, 2019, at the same support level and ensure that the simulcast radio systems are sufficiently maintained as necessary to support the missions of the Fire Protection District and the Sheriff's Office. The second amendment to Contract No. 6590 with MSI extended the annual support of the simulcast radio system for an additional two years from January 1, 2020, through December 31, 2021. The third amendment to the contract extended the annual support from January 1, 2022, through December 31, 2022. The Fourth Amendment extended the annual support of the simulcast radio system for an additional year from January 1, 2023 through December 31, 2023.

B. Current Request:

Approval is requested for the Fifth Amendment to the contract which extends the annual support from January 1, 2024, through December 31, 2024. The maximum expense of this amendment is \$409,476.51.

Approval is also requested for the Purchasing Agent to execute amendments and change orders needed to provide such services, provided the total cost of such amendments and change orders does not exceed \$20,000, and subject to County's Counsel's review and approval.

The Fire Protection District has a similar item on your agenda for today for their separate portion of the Fifth Amendment to the maintenance agreement.

The Sheriff's Office, Fire Protection District, and IT Services concur that extending this contract is in the best interest of the County's public safety radio communications system. Maintaining the simulcast radio system will ensure that the County has access to secure and stable communications throughout all departments providing safety services. This contract extension is an essential component for safeguarding the continued viability of the system.

This Board letter has been reviewed by the County Executive Office, the Auditor-Controller's Office, County Counsel, and the General Services Agency/Procurement Services.

For questions, please contact IT Services at (805) 654-6540.



Terrence Theobald
Chief Information Officer
Information Technology Services Department

TT/BP/TY: dc

Attachments: Exhibit 1 – Fifth Amendment to County Contract No. 6590