

JOSEPH J. PIECHOWSKI

LAFCo
September 18, 2024
Item 15, Attachment 3

736 TWIN PEAKS AVE.
SIMI VALLEY, CA 93065
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August 6, 2024

Kai Luoma
Executive Officer
Ventura Local Agency Formation Commission
801 S. Victoria Avenue, Suite 301
Ventura, CA 93003

SENT VIA EMAIL

Executive Officer Luoma:

This letter is to express my interest in being considered to fill the public member position you currently have available on the Ventura County Local Agency Formation Commission (LAFCo).

I believe that my skills, experience and education would make me an ideal candidate for one of these opportunities.

I came to California in 1989 to obtain my bachelor's degree at UCLA and I moved to Ventura County 28 years ago to work for California State Assemblyman Nao Takasugi. Though my time working for Assemblyman Takasugi was brief, I worked with both elected officials, organizations and members of the public on a regular basis. I also learned a lot about legislation as I analyzed it as needed.

When the Assemblyman was termed out, I moved into the private sector where I have worked primarily in sales. I also earned my MBA at CSU Channel Islands, while working full-time.

In 2017, my wife and I have purchased a home in the Wood Ranch section of Simi Valley. After doing so, I have gotten active in our community. I volunteered to serve on one of the Simi Valley Neighborhood Councils, which advise the City Council on issues affecting the city and I was even chosen by my fellow neighborhood council members to serve a term as our chairman.

I am continue to serve my community as one of the city's two commissioners on the board of the Area Housing Authority of the County of Ventura, which is another volunteer position.

In all of these roles, I have been required to be solutions-oriented, to work collaboratively, and to maintaining a high degree of integrity. They have also allowed me to build and maintain solid relationships with elected officials, business partners, surrounding cities, governmental agencies, staff, and the community through open and respectful dialogue.

I believe this experience would make me an excellent member of LAFCo.

I am extremely excited about this opportunity to contribute to our beautiful county. I would like to schedule time to discuss this with LAFCo's subcommittee at the earliest possible convenience and I look forward to hearing from you soon.

Sincerely,



Joseph J. Piechowski

JOSEPH J. PIECHOWSKI

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E-MAIL: joe@piechowski.com

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SKILLS:

- Is detail-oriented, flexible and experienced in problem solving.
- Works well with all types of people and is a team player.
- Communicates information in a positive and effective manner through verbal and written means.

RELEVANT EXPERIENCE:

Sales and Support Representative

One Step GPS, San Fernando, California 8/2019-Present

- Currently selling GPS tracking equipment to both business users and consumers. Working remotely since March 2020.
- Also currently providing technical support to the company's customers.

Managing Editor

TheMightyBruin.com, Simi Valley, California 3/2020-Present

- Founded, managed, edited & wrote for an independent website focused on UCLA Athletics.
- Managed the site's social media presence.
- Directed staffing for the site.

Managing Editor

BruinsNation.com – an SB Nation site, Simi Valley, California 8/2014-3/2020

- Managed, edited and wrote for a website focused on UCLA Athletics, which averaged more than 500K page views per month.
- Managed the site's social media presence.
- Directed staffing for the site.

Direct Sales Representative

Maxon Computer, Inc., Newbury Park, California 6/2013-4/2017

- Sold almost \$1.8M in computer software directly to end users over last 12 months.
- Improved my sales performance by 20% from 1st to 2nd year & by 33% from 2nd to 3rd year.

Manufacturer Territory Sales Representative

Oasis Brands/Solaris Paper, Santa Fe Springs, California 6/2012-5/2013

- Managed key territory in LA Market with 2 of the largest distributors in Southern California.
- Closed 30 new accounts in 12 months by selling new business accounts across key market segments by working with distributor sales representatives to convert existing accounts.
- Increased business 15% month over month with key distributors in territory.

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RELEVANT EXPERIENCE (CONT'D):

Appliances Department Supervisor

Computer Customer Specialist

Best Buy, Thousand Oaks, California

12/2003-6/2012

- Improved the Appliance Department's performance from the bottom third of the company to the top 25% for FY2006 and the top 15% for FY2007. During FY2008, the department was among the top 100 appliance departments in the country.
- Created and implemented a training program for new hires in the Computer Department which improved the Computer Department's sales performance.
- Promoted to turn around the Appliances Department due to my leadership.
- Coached and trained employees to improve their sales performance through the use of evaluations, one-on-one conversations, role-playing and other techniques.

State Assemblyman Nao Takasugi, Camarillo, California

Field Representative

8/1996-2/1998

- Created and managed a media relations plan which doubled the elected official's earned media coverage.
- Resolved constituent casework and correspondence.
- Researched and analyzed legislation.
- Recommended positions on legislation related to public safety, transportation, labor law, insurance and military/veterans issues.
- Spoke at community forums and meetings.

EDUCATION:

Master of Business Administration

California State University, Channel Islands

Bachelor of Arts in Political Science

University of California, Los Angeles

VOLUNTEER EXPERIENCE

Chairman and Member

City of Simi Valley Neighborhood Council #4, Simi Valley, California

Commissioner

Area Housing Authority of the County of Ventura, Newbury Park, California