
Setting the Standard in Health Care Excellence

March 18, 2025

County of Ventura Board of Supervisors

Subject: Approval of, and Authorization for the Health Care Agency (HCA) Director or Designee to Increase the Purchase Document Not-To-Exceed Amount for Christopher Dru M.D., Inc., by \$38,000 from \$841,950 to \$879,950 for the period of January 1, 2024 through June 30, 2025, and by \$24,000 from \$560,800 to \$584,800 per Fiscal Year Thereafter, Effective March 18, 2025; Delegation of Authority to the HCA Director or Designee to Make Limited Modifications and Extend the Term of the Agreement.

Recommendations:

1. That your Board approve, and authorize the Health Care Agency (HCA) Director or designee to increase the purchase document for Christopher Dru M.D., Inc. (Dr. Dru) by \$38,000 from \$841,950 to \$879,950 for the period of January 1, 2024, through June 30, 2025, and by \$24,000 from \$560,800 to \$584,800 per fiscal year thereafter.
2. Authorization for the Purchasing Agent or designee to amend the agreement to (a) allocate funds between different compensation categories within the not-to-exceed amount specified in the purchase document; (b) make budget modifications that do not increase the total amount of the purchase document; (c) and implement corrections, clarifications, business entity name changes (excluding Taxpayer ID Number), and technical adjustments to the agreement and purchase document, provided that these changes align with the original purpose of the agreement and do not incur additional costs to the County. All amendments are subject to review and approval by County Counsel.
3. Authorization for the Purchasing Agent or designee to extend the term of the agreement by amendment, for up to two (2) additional periods of one (1) year each following the completion of the current agreement term, on the same or more favorable terms and conditions (with any changes in the Responsibilities of Contractor to be consistent with the original purpose of the agreement), and for up to a 15% increase per fiscal year (within the fair market value) of the not to exceed amount of the purchase document. All extensions would be subject to all necessary prior appropriations and other budgetary approvals by your Board and review and approval as to form by County Counsel.

Fiscal Impact:

	<u>FY 2024-25</u>	<u>FY 2025-26</u>
Revenues	\$38,000	\$584,800
Costs	\$38,000	\$584,800
Net County Cost	\$0	\$0

Funding Source: VCMC Operating Revenues/Collections
Match Requirement: None

Table 1 below summarizes the net financial impacts (CT 3300FY2*000000000535):

Provider	Current Contract Annual Maximum	Proposed Contract Annual Maximum	FY 2024-25 Inc/<Decr>	FY 2025-26 Inc/<Decr>
Christopher Dru M.D, Inc.	\$841,950	\$879,950	\$38,000	N/A
Christopher Dru M.D, Inc.	\$560,800	\$584,800	N/A	\$24,000
Total			\$38,000	\$24,000

Discussion:

The proposed increase before your Board is for Christopher Dru, M.D., Inc., a provider of urology services. To ensure continued, uninterrupted payment for Dr. Dru's services, we are requesting a \$38,000 increase to the purchase document not-to-exceed amount for the initial contract period of January 1, 2024, through June 30, 2025. Additionally, due to anticipated high productivity levels, we propose an annual increase of \$24,000 per fiscal year thereafter.

The portions of the agreement and amendments concerning compensation paid by the Healthcare Agency are exempt from disclosure under the Public Records Act (Health and Safety Code Section 1457 (c) (1)). If the Board would like further information regarding the rates, the original documents are retained by Mike Taylor, HCA's Chief Financial Officer.

Strategic Plan Priority:

The item presented in this Board letter supports the Healthy, Safe, and Resilient Communities strategic priority of the County Strategic Plan as it is designed to meet the goal of providing access to quality healthcare required for our community to thrive.

This letter has been reviewed by the County Counsel, the Auditor-Controller's Office, and the County Executive Office. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.



John Fankhauser, MD, MHA
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